

Kunal Kumar Paswan

Contact: Mob-+91-8847349258

E-Mail: nhlkunalkumar@gmail.com

Permanent Address: Dashmesh Nagar, Pind Malout, Tehsil- Malout,
Shri Muktsar Sahib Punjab 152107

Achievement Driven Professional targeting challenging assignments as **Sales Associate** for Multi-national Companies to organize the System Process & Customer Management.

CORE COMPETENCIES

- Worked to tailor technology to the specific wants and need of customer
- Providing technical support via phone to customer about our product
- Help customer pick-up online orders and photos
- Followed all legal protocol in the sales
- Help manage the department if supervisor wants there
- Delivery of electric scooter to customer as per agreed TAT at customer remote location.

ORGANIZATIONAL EXPERIENCE

I. Company: Ola Electric C/o Adecco india pvt ltd.

Duration: (Dec'2021 to Present)

Position / Department: . Sales Associate (Brand Champion)

TOTAL YEARS OF EXPERIENCE – 2 years



better work, better life

Key Performance Indicators: Adecco India Pvt Ltd

1- OLA ELECTRIC (ELECTRIC SCOOTER): Work as an Sales Associate (Brand Champion) from Sep'21-Present

- Demonstrated advantage and characteristics of suitable vehicles on the lot and took customer on test ride.
- Attended community marketing events to promote and demonstrate new vehicle.
- Determined thr customers needs and be able to offer advice, guidance and vehicle knowledge.
- Excuted the team-selling concept for increasing sales.
- Analysing sales performance on a regular basis to maximise target achievement.
- Vehicle delivered at remote area of customer

ACADEMICS

- Completed B-tech in Electrical Engineer from PTU JALANDHAR in the year 2020 with 70.00%
- Completed Diploma in Electrical Engineer from PSBTE&IT Jalandher in the year 2014 with 64.74%
- Completed 12th from Bihar Board in the year 2012 with 55.60%.
- Completed 10th from Bihar Board in the year 2010 with 64.00%.

Computer Skills

- MS Office
 - Microsoft Word
 - Microsoft Excel
 - Microsoft Outlook
 - Microsoft PowerPoint

Key Strengths

- Efficient Communication skills with fluent vocabulary
- Good Project & team Management skills
- Team member with a view point in cross functional team meetings.
- Self-Motivated and Smart team member.

Personal Details

- Father's Name : Ashok Paswan
- Date of Birth : 05-March-1992
- Marital Status : Married
- Language Known : English, Hindi & Punjabi

Date: -

Place: - Bathinda

Signature: