CURRICULUM VITAE

MOHIT KUMAR

<u>Present Address:</u> <u>Pramenant Address:</u>

Shiv Ganga Colony Vill-Akbarabad , Post-Naugwan Santosh Near Airport, Bisalpur , Pilibhit

Pilibhit Road UTTAR PRADESH -262201

Bareilly (U.P)-243122

Contact Number: +91-9548015902, 9690144835

Gmail Id: mohit.gangwar160583.mg@gmail.com

Career Objective:

To succeed in an environment of growth and excellence and earn a job in the field of art, culture and development which provides me job satisfaction and self-development and help me achieve personal as well as organizational goals.

Working Status:-

4. Currently work experience:

SHRIRAM FINANCE LIMITED Work Place: Bareilly, Pilibhit

Designation: Business Development Manager (BDM)

Time Period: From June 2021 to Feb 2024.

Nature of work-

- To hire Business Associates (Business Agent) for Business Development.
- To sale Life Insurance (LI) and Health Insurance (HI).
- To do Fixed Deposit (FD)

3. AYE FINANCE

Work Place: Bisalpur

Designation: Sales Executive

Time Period: From April 2020 to May 2021.

Nature of work-

- To hire Business Associates (Business Agent) for Business Development.
- To sale Life Insurance (LI) and Health Insurance (HI).
- To do Fixed Deposit (FD)
- To do personal Loan, Bussiness loan, Property lown, Home loan, Salary loan

2. A & S Financial Services

Work Place: Bareilly

Designation: Sales Executive

Time Period: From July 2017 to Nov 2019

Nature of work-

- To hire Business Associates (Business Agent) for Business Development.
- To sale Life Insurance (LI) and Health Insurance (HI).
- To do Fixed Deposit (FD)

1. JAY USHAIN PVT LTD.-GURGAON

Work Place: Maneswar

<u>Designation</u>: GET (Quality Department) Time Period: From June 2016 to June 2017

Nature of Work:

- Ensuring and maintain norms of sale department of the organization.
- Ensuring and maintain the quantity of finish product for customers.
- Increase the sale graph of the company in comparison of every year of the industries.
- Ensuring the customer product demand by quantity and quality also.
- Interrupted with new customer to increase sale graph of the company.

Education:

Diploma:D.L.Ed (B.T.C) from P.N.P Prayagraj in 2017 with 1st Division.Graduation:B.Tech (M.E.) from Dr. A.K.T.U Lucknow in 2016 with 1st Division.

Intermediate : Inter form U.P. Board Allahabad in 2011 with 1st Division.

<u>High School</u>: High School from U.P. Board Allahabad in 2009 with 1st Division.

Technical Skills:

- 2 months Certificate Course Diploma in <u>"AUTOCADD & SOLIDWORKS (Diploma in Product Design)"</u> from CDD CENTRE, BAREILLY (U.P).
- Computer "CCC" Diploma from NIELIT.
- Basic Computer <u>knowledge like M.S WORD, M.S EXCEL, M.S POWER POINT, PAINT, GMAIL, EMAIL, PHOTOSHOP</u> etc.
- Knowledge of "Tally Erp.9" software.
- Industrial Training Certificate in "BHARAT HEAVY ELECTRICALS LTD., HARIDWAR".
- Work on project title "FABRICATION OF ADVANCE SENSOR SIDE STAND RETRIEVE SYSTEM" in B.Tech final year in college level.
- 2 months summer training internship certificate in <u>"BANKING FINANCE SERVICES</u>

 AND INSURANCE (BFSI)" from Tata Strive Aligarh (U.P).

Personal Skill and Strength:

- Smart and Hard working
- Self motivated
- Dedicated & Polite
- Confident & Disciplined

Interest and Hobbies:

- Reading & listening music.
- Interacting with new People.
- Community Service.

Personal details:

Father's Name : Mr. Poshaki Lal : Mrs. Shakuntla Devi : 16-05-1995 Mother's Name

Date of Birth

Sex Male

Marital Status Unmarried Nationality Indian

Languages Know : Hindi, English

I hereby declare that the details furnished above are true and correct to the best of my knowledge and belief.

| <u>Place</u> : | |
|----------------|---------------|
| Date: | (Mohit Kumar) |