



Sudhir kumar

CONTACT



8875970325



sid444.vrma@gmail.com

PROFILE

Self motivated, tech enthusiastic person

"Linkdin top sales voice"

WORK EXPERIENCE

Byjus

- Business development associate (january-december 2022) , handling k12, Akash segment
- Where I was managing student applications, counseling students and their parents on various programs, answering queries, and maintaining comprehensive reports, study abroad, overseas Education.

Upgrad

- Admission counselor (january 2023 -january 2024) ,
- Handling data vertical (data science, AI, ML etc, diploma, masters, dba) , study abroad, uk, us.
- Proactively sell executive education programs to professionals.
Exceed enrollment targets, earning rewards.
- Manage appointments from lead to closure.
- Maintain accurate CRM records.

Univo (AMITY)

- Sr counsellor (international) (hero program counsellor) (till now)
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EDUCATION

- Graduation
(mechanical engineering)
 - Post graduation
(industrial engineering)
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PERSONAL SKILLS

- Creative
 - Inovative
 - Teamwork
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EXPERTISE



Communication



Time management



Problem solving