

# ROHUL AALAM

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1522/13, GOVINDPURI, KALKAJI, NEW DELHI

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## **Career Objectives :**

I am a very self motivated person and will go the extra mile to deliver my commitments. I believe in continuous improvement and self development in both personal and professional life. I am very passionate about work and if given an opportunity I would like to devote my skill and time to develop new projects.

## **ACADEMIC QUALIFICATION :**

- COMPLETED MY SENIOR SECONDARY WITH 61%, FROM GOVT. BOYS SR SEC SCHOOL NO.4 , SAROJINI NAGAR, CBSE BOARD, 2013
- COMPLETED MY MATRICULATION WITH 62%, FROM GOVT. BOYS SR SEC SCHOOL NO.4 , SAROJINI NAGAR, CBSE BOARD, 2011
- COMPLETED MY GRADUATION WITH 60%, FROM MOTILAL NEHRU COLLEGE, DELHI UNIVERSITY, 2016

## **PROFESSIONAL EXPERIENCE :**

**ORGANIZATION :**

**FNP CARE LLP**

**DESIGNATION :**

**Sr. Sales Specialist**

**DURATION :**

**09<sup>th</sup> June 2021 – 24<sup>th</sup> June 2024**

## **JOB RESPONSIBILITIES :**

- Taking inbound calls.
- Establishing new business on call.
- Maintaining accurate record of sales.
- Coordination with pan india vendors, drivers and other departments like - Accounts, Air cargo team - international cargo team
- Involved in after sales service activity.

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**ORGANIZATION :** B'Desir Cosmetics PVT. LTD.  
**DESIGNATION :** SALES SPECIALIST  
**DURATION :** 10<sup>th</sup> Oct 2018 – 30<sup>th</sup> Oct 2020

**JOB RESPONSIBILITIES :**

- Collecting new data.
- Call clients and fix demos.
- Establishing new business on call.
- Send emails to clients for new order generation & maintain client databases.
- Maintaining an accurate record.
- Coordination with order departments like Finance, Stores, Production.
- Involved in after sales service activity.

**ORGANIZATION :** MAKSAT TECHNOLOGIES PVT. LTD.  
**DESIGNATION :** EXECUTIVE SALES  
**DURATION :** 9<sup>th</sup> Mar 2016 – 11<sup>th</sup> Sep 2018

**JOB RESPONSIBILITIES :**

- Demonstrating and presenting products.
- Establishing new business.
- Send emails to clients for new order generation & maintain client databases.
- Maintaining an accurate record.
- Coordination with order departments like Finance, Stores, Production.
- Involved in after sales service activity.

**STRENGTH**

- Positive attitude
- Co-operative
- Learning
- Patience

**PERSONAL DETAILS :**

Date of birth : 14<sup>th</sup> July 1995  
Father's Name : Muhammad Alauddin Sheikh  
Mother's Name : Manjura Begum  
Language Known : English, Hindi and Bengali  
Hobbies & Interest : Riding Motorcycle, Traveling

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I hereby assure that all the above-mentioned facts and information are true to the best of my knowledge. I will solely be responsible for any discrepancy found in them.