



Gaurav Kumar

Senior Collection Executive

PROFILE SUMMARY

Currently I am a MBA Aspirant specializing in HR and Marketing with a passion for driving business growth through effective people management and innovative marketing strategies. Equipped with a strong foundation in both fields, I am eager to apply my skills in dynamic environments to create value for organizations and build meaningful relationships."

PERSONAL INFORMATION

- Email**
gauravkumarshanu@gmail.com
- Mobile**
(+91) 9540010847
- Total work experience**
1 Year 10 Months

KEY SKILLS

- Management Skills
- Target Achievement
- Presentable
- Pressure Handling
- Negotiation
- Communication Skills
- Presentation Skills
- Payment Collection
- Convincing Power

OTHER PERSONAL DETAILS

- City** Ghaziabad
- Country** INDIA

EDUCATION

- 2025** MBA/PGDM
KIET Group of Institutions, Ghaziabad
- 2021** B.B.A/ B.M.S
Ch Charan Singh University (CCSU), Meerut

WORK EXPERIENCE

- Dec 2021 - Aug 2023** Senior Collection Executive
HDB financial services ltd
As a senior Collection Executive I got the opportunity to enhance my communication & negotiation skills and also got the Corporate exposure

INTERNSHIP

- 1 Months** Marketing and branding intern
Railofy
- 2 Months** HR intern
Walkin Manpower solutions
- 1 Months** HR intern
Learnx

Projects



30 Days

○ **Marketing and Branding Live project**

It was a marketing and branding internship cum live project where I learnt new marketing strategies to promote our brand in the market and few more things

31 Days

○ **HR Manager Live Project**

It was a HR manager live project where I got the opportunity to research about various HR Institutions and company and gained the practical exposure of the corporate world