MANSA NAINWAL

SALES EXECUTIVE



CONTACTS

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EDUCATION

Bachelor of Science. Khalsa national girls school, Haldwani 2021

SKILLS

- Sales forecasting
- Customer relationship management
- Sales reporting
- Product knowledge
- Salesforce
- Customer focus
- Time Management

ABOUT ME

Results-oriented Sales Executive with extensive experience in pre-sales, specializing in consumer electronics at Samsung. Adept at client engagement, relationship management, and delivering tailored solutions to meet customer needs. Proven track record of driving sales growth, collaborating effectively with teams, and maintaining a customer-focused approach. Passionate about creating positive client experiences and contributing to business success.

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WORK EXPERIENCE

Sales executive, Maxicus (Samsung), Gurgaon

Oct 2023 - Oct 2024

- Built strong client relationships, delivering personalized solutions to exceed sales targets and improve customer satisfaction.
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- · Provided in-depth product knowledge to team members, enhancing customer service and team performance.
- Partnered with marketing to drive upselling opportunities and increase profits.

Customer Service Executive, Ienergizer (Apollo), Gurgaon

Feb 2023 - Aug 2023

- Resolved customer issues promptly, maximizing satisfaction and strengthening loyalty.
- Collected and analyzed feedback to improve service delivery and identify product improvements.
- · Maintained professional communication, building lasting rapport with customers.