# PANDIRI NAGESWAR RAO

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## **Objective**

I seek challenging opportunities where I can fully use my skills for the success of the organization.

## **Experience**

• Pristyn Care 18-06-2024 -

Care Coordinator Manager

Care Coordinator managers are responsible for driving business growth within a company. We develop a network of contacts to attract new clients, research new market opportunities and oversee growth projects, making sales projections and forecasting revenue, in line with projected income.

ConglomerateIT Services Pvt Ltd

01-11-2022 - 05-07-2024

2014-2016

**HR** Recruiter

Dedicated HR Recruiter with ConglomerateIT Services Pvt Ltd of experience in sourcing, screening, and placing top talent across. Skilled in building relationships and implementing effective recruitment strategies to meet organizational needs. Committed to fostering a diverse and inclusive workplace.

#### Internship

• Customer Satisfaction towards Online and Offline shopping with respective to Reliance Trends

The study aimed to evaluate customer satisfaction in the context of both online and offline shopping experiences, focusing on Reliance Trends and AJIO within a one-month time frame. The research assessed customer perceptions and preferences, considering factors such as product variety, pricing, convenience, and overall satisfaction with the shopping process. Both online and offline channels were scrutinized to understand the strengths and weaknesses of each, providing insights into the factors influencing customer satisfaction. The time-limited scope of one month allowed for a focused analysis of recent customer experiences, aiming to capture dynamic shifts in satisfaction trends and providing valuable feedback for the enhancement of services provided by Reliance Trends and AJIO.

#### Certifications

Computer Application's

## **Education**

Maharaj Vijayaram Gajapati Raj College Of Engineering
 MBA(HUMAN RESOURCE AND MARKETING MANAGEMENT)
 7.8
 ANDHRA UNIVERSITY
 B.Sc ( MATHS, STATISTICS, COMPUTER SCIENCE )
 8.4

SRI CHAITANYA JUNIOR COLLEGE
INTERMEDIATE (MATHS, PHYSICS, CHEMISTRY)
92.9%

• S.F.S SCHOOL 2013-2014

SSC 93%

## **Skills**

- Human Resource Management
- Sourcing •Screening Resume •Recruitment and Staffing •Conducting Interviews •Talent Acquisition •Employee Relations •Employee Engagement •Exit interviews •Onboarding •Talent management •Payroll Management
- Marketing Management •Digital Marketing •Campaign Analytics •Content Moderation •Customer Relationship Management
- •MS.Office(PowerPoint, Word, Excel, Outlook..) •Google Sheets •Google Docs
- SQL •POWER BI •TABLEAU •ADVANCE EXCEL
- Networking •Troubleshooting

## Soft Skills

• ·Communication ·Negotiation ·Interpersonal skills ·Listening ·Decision Making ·Presentation

## Languages

- ENGLISH
- HINDI
- TELUGU

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