## **SAHIL PANDEY**

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## Objective

Dedicated banking professional with more than 2+ years of experience, providing excellent customer service and high-quality financial offerings to consumers. Seeking a challenging position at a reputable financial institution that allows for further career growth.

### **Experience**

• Yes Bank Ltd Jan 2024 - May 2024

Deputy Manager

- Acquiring new accounts (Current and Savings) from branch catchment area.
- Quality sourcing of salary accounts from corporates.
- Activate Accounts opened, UPI Linkage, Savings balance and increase wallet share of our banking products includes Insurance, Mortgages, UL, SIP, MF etc & manage the portfolio.
- Participate in corporate induction and migration events around the catchment area.
- Build strong relationship with internal teams to leverage existing relationships from SME.

• ICICI Bank Limited May 2022 - Dec 2023

Deputy Manager

- During my Job at ICICI Bank as a in Branch Banking Department, I was able to gain valuable experience and insights into the day-to-day operations of a leading financial institution. My primary responsibilities included assisting the branch manager with various tasks, such as customer service, account management, and sales.
- One of my key achievements during my Job was helping to increase the branch's customer base by actively
  promoting various banking products and services to potential clients.
- Another important aspect of my Job was learning about the various banking products and services offered by ICICI Bank, including savings accounts, loans, credit cards, and insurance. I was able to gain a deeper understanding of the features and benefits of these products and how they can be tailored to meet the specific needs of individual customers.

#### Anik Milk Products Private Limited

July - Sept 2021

2022

Intern

- As an intern in our sales and marketing department, I have opportunity to learn about the dairy industry and gain valuable experience in a fast-paced environment.
- Throughout my internship, I have the chance to work on a variety of projects, from conducting market research to creating promotional materials and managing social media accounts.

### **Education**

•	Vidyasagar School Senior Secondary School	2016
•	Renaissance College of Commerce & Management  B.com (Taxation)	2019

Master of Business Administration

Institute of Business Management & Research

# Skills

- Banking products, Business and Financial analysis.
- Organisation and time management.
- Leadership and team management.
- Empathic listener and persuasive speaker.
- Confident, articulate, and professional speaking abilities.