



Abhishek Ojha

Business Development Executive

My Contact

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☎ 7827455128

📍 Noida Sector- 12, Noida

Soft Skill

- Adaptability
- Attention to detail
- Teamwork
- Active listening
- Self-motivation
- Leadership
- Project Manage

Education Background

- SHUATS University
MCA, 2018
Completed in 2018
- UPRTO University
BCA, 2013
Completed in 2013
- U. P. Board
Sr. Sec Education, 2010
Completed in 2010

About Me

To secure an entry-level position in business development where I can deliver my strong and enhance the business ventures for the company expanding its reach and network. To use my experience in developing relationships with potential clients, negotiating contracts, and managing projects to benefit your Company as a Business Development Executive.

Professional Experience

Affinity Education(Admission Counsellor)

June 2023 - Sep 2024

Key responsibilities:

- Develop career services programs that will help student in exploring and planning career options.
- Work with students on their needs for career development.
- Develop positive working relationship with faculty, administrative and co-workers to achieve desired goals.
- Coordinate with academic advisors to help students in making career choices based on their academic majors.

Sales Executive (BlueWater Tech)

june 2021 - May 2023

Key responsibilities:

- Conducting market research to identify selling possibilities and evaluate customer needs
- Actively seeking out new sales opportunities through cold calling, networking and social media
- Setting up meetings with potential clients and listening to their wishes and concerns

DECLARATION

All the information apescribed above is true to the best of my knowledge and belief.