

ANKESH KUMAR SAHU

Management Trainee

CONTACT

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PROFILE SUMMARY

Hardworking, highly motivated professional eager to lend combined knowledge and skills to enhance business performance. Operates well in both individual and team capacities, leveraging seasoned work ethic to quickly adapt to different processes and drive company objectives. Resourceful and results-driven with a passion for growth and efficiency to meet company needs and increase service value.

EDUCATION

2021 - 2023
ISB&M ,PUNE

- PGDM
- GPA: 3.02 / 6.0

2018 - 2021

KIIT UNIVERSITY,BHUBANESWAR

- BBA
- GPA: 7.03 / 10.0

WORK EXPERIENCE

Manisha Lifespaces Consultancy Pvt. Ltd. 04/2023- 07/2023
Management Trainee

- Resolved customer issues efficiently to build loyalty.
- Learned company processes, procedures and employee role functions.
- Enhance leadership abilities through training and hands-on task completion.
- Sources new sales opportunities through inbound lead follow-up.
- Conducted market research to identify selling possibilities and evaluated customer needs.

SKILLS

- Detail Oriented
- Problem solving
- Teamwork
- Time Management
- Leadership
- Effective Communication
- Critical Thinking

The Capital Box 05/2022 -07/ 2022
Summer Trainee

- As Summer Trainee, it was my responsibility to talk with new leads and connecting them with my higher authority.
- Keeping a check on the old customers and taking updates regularly.
- Supporting the market team in daily administrative tasks.
- Helping with the planning and hosting of marketing events.
- Pitching the company's products based on their risk profile.
- Accountable for educating new hires about insurance products and the client's acquisition process.

LANGUAGES

- English: Fluent
- Hindi: Fluent
- Odia: Basics