

MAHIMA SINGH

CONTACT



8929511621

mahirajput3404@gmail.com

SKILLS

1. Top-performing Sales Associate with a proven track record of exceeding sales targets and building strong customer relationships.

2. Highly motivated and detail-oriented Sales Associate with a passion for building relationships with customers, seeking an opportunity to work in a consultative sales role where I can utilize my strong communication skills and ability to identify customer needs to drive sales.

3. Dynamic Sales Associate with expertise in consultative selling and a talent for identifying customer needs and providing tailored solutions.

4. Customer-focused Sales Associate with exceptional communication skills and a passion for delivering an outstanding customer experience.

INTERESTS

Listening Music

Traveling

OBJECTIVE

Seeking a challenging role to leverage my strong negotiation skills, strategic sourcing expertise, and ability to build and maintain supplier relationships to drive operational efficiency and contribute to the success of a progressive organization.

EXPERIENCE

Archies Gift Gallery

05/01/2023 - 05/06/2023

Sales Executive

Results-driven and consistent salesperson with exceptional analytical and forecasting abilities and commitment to teamwork. Dedicates time to helping and communicating with customers to build trust and develop long-term working relations.

Cars24 Private Limited

25/09/2023 -

Procurement Associate

Worked as a Procurement Associate in cars24. End to end client/vendor/dealers management on calls.

1. Handling the Auction Process and connecting with

client/vendor/dealers to increase the bids in the auction.

2. Relationship building with clients.

3. Processing inquiries generated through tele sales.

4. Responding to queries of clients and give timely support when requested.

5. Coordinating with operation team to ensure the timely response to inquiries.

6. Client/Vendor/Dealers Relationship management related activities.

EDUCATION

Khalsa Public Senior Secondary School

2020

10th Standard

86%

Khalsa Public Senior Secondary School

2022

12th Standard

92%

DU SOL

2024-

Pursuing BBA

ADDITIONAL INFORMATION



COMPETENCIES:-

1. Strategic procurement planning
2. Negotiation
3. Relationship Management
4. Problem Solving Skills
5. Communication Skills
6. Adaptability and flexibility in changing market.
7. Efficiency improvement strategies.