



Neha

nehasingh76059@gmail.com

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SKILL

- Lead generation
- Client contract negotiations
- Analytical problem solver
- Performance goals
- Training and mentoring
- Product knowledge

ACHIEVEMENT

**Artificial Intelligence –
08/2021 to 02/2022**

- Techsaksham Program Through Edunet Foundation, Delhi
- Cooperate with Teachers to create good environment and simple, intuitive interactions and experiences.
- Develop project concepts and maintain optimal workflow.
- Work with seniors to manage large, complex design projects for Good Experience.
- Complete detailed Programming in Panda library and Numpy tasks for front end public and CNN used to detect features extraction.
- Carry out quality assurance tests to discover errors and optimize usability.

HOBBIES

Cooking

Listing music

Reading books

BASIC SECTION

I am a highly motivated and detail-oriented business executive analyst with a strong command of the English language. With a background in finance and data analysis, I am able to effectively analyze complex business data and provide valuable insights to drive strategic decision-making. I am a strong communicator and team player, able to collaborate with cross-functional teams to achieve business objectives. My strong analytical skills, combined with my proficiency in English, allow me to effectively communicate complex information to stakeholders at all levels. I am dedicated to continuous learning and staying up-to-date with industry trends, ensuring that I am able to provide the most relevant and impactful analysis for my clients.

OBJECTIVE

- I have working in the field of designing, developing and implementing technology enabled solutions for Internet and Wi-fi plan , which are robust, stable, efficient and scalable.
- Negotiated and closed high-value contracts with strategic partners, enhancing company's market position.
- Tailored business proposals to individual client needs, significantly improving proposal acceptance rates.
- Developed and delivered persuasive sales presentations to potential clients, securing significant deals.
- Organized and represented the company at industry events, increasing brand visibility

EDUCATION

G B pant government engineering college

2019-2023

I have completed my graduation in the field of electronic and communication

R.S.K.V east vinod nagar

2018-2019

I did my schooling from R.S.K.V in the field of PCMB

EXPERIENCE

Tikona Infinet private limited

Aug 2023- till now

- Designed, developed, and implemented technology-enabled solutions for internet and Wi-Fi plans, ensuring robustness, stability, efficiency, and scalability.
- Negotiated and closed high-value contracts with strategic partners, enhancing the company's market position and driving revenue growth.
- Tailored business proposals to individual client needs, significantly improving proposal acceptance rates and securing new business opportunities.
- Developed and delivered persuasive sales presentations to potential clients, securing significant deals and expanding the company's customer base.
- Organized and represented the company at industry events, increasing brand visibility and establishing thought leadership.

ADVANCED