## MOHD MUNAZIR

Digital Marketing Specialist

+91 8287619361



mr.munazirshaikh@gmail.com



Shahdara, Delhi - 110053



# SUMMARY

Proven track record of successfully managing multiple freelance assignments concurrently, meeting deadlines and client satisfaction. Possessing excellent communication skills while interacting effectively with both technical and non-technical personnel at all levels.

## **EDUCATION**

#### Acme Guru

Digital Marketing, Website Designing, and Graphic Designing 2018 – 2019

#### SOL (Delhi University)

Bachelor's Degree in Bachelor of Arts 2018 – 2021

### IGNOU (Delhi University)

Masters of Business Administration (Marketing Management) - MBA (MM) 2023 - 2025

#### SKILLS

- Digital Marketing
- Web Design
- Video Editing
- SMO (Social Media Optimization)
- SEO (Search Engine Optimization)
- Keyword Research
- Google Search Console
- Google AdWords
- Google My Business
- Backlinks
- Graphic Design (Canva & Photoshop)
- Website Designing (WordPress)
- Social Media Ads manager
- · Branding strategy
- E-commerce management

## CERTIFICATIONS

- Bachelor's Degree in Bachelor Arts
- Certification in Digital Marketing
- Certification in Graphic Designing
- Certification in WordPress Devloper
- Certification in Google My Business
- Certification in Google Analytics

## PROFESSIONAL EXPERIENCE

## **Digital Marketing Expert**

Sunil Arora & Associates | 2020 - Present

- Managed online reputation by monitoring reviews, comments, and mentions on social media platforms; addressed any negative feedback promptly and professionally.
- Boosted brand visibility by implementing effective SEO strategies and optimizing website content.
- Increased lead generation through the creation of targeted email marketing campaigns and engaging social media content.
- Created and managed social media campaigns to increase brand engagement.

#### Freelance Web Developer and Digital Marketer

Anjali Printer Solutions | 2021 - Present

- Streamlined website loading times for improved performance, implementing advanced optimization techniques.
- Designed, implemented and monitored web pages, plugins and functionality for continuous improvement.
- Designed mobile-first layouts for responsive web design, accommodating a variety of devices and screen sizes.
- Implemented SEO best practices in website development, optimizing content for search engine visibility.

#### Freelance

Aesthetic Jewellery | January 2023 - November 2023

- Improved client"s online reputation through proactive management of reviews and online presence.
- Increased website traffic through effective on-page optimization techniques and strategic link building initiatives.
- Optimized website content for enhanced search engine rankings and improved user experience.
- Researched and analyzed industry trends to inform search marketing strategies.
- Completed keyword research and analyzed competitor SEO and PPC campaigns to identify gaps and opportunities.

LANGUAGES

**ENGLISH** 

URDU