

Sachin Kumar

Salarpur, Sector-101, Noida
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Objective

Intend to build a career with a leading corporate or hi-tech environment with committed and dedicated people who will help me to explore myself fully and realize my potential. Willing to work as a key player in a challenging and creative environment.

Experience

- Untree Service Pvt Ltd** June 2021 - June 2022
Business Development Executive
 - Working for various universities.
 - Cold calling and lead generation.
 - Counsel students to find a best university for various courses.
- Netambit E-service Pvt Ltd** June 2022 - July 2024
Business Development Executive
 - Working as an admission counselor of Manipal University
 - Spearheaded initiatives to increase student enrollments and partnerships.
 - Managed and maintained the CRM system, ensuring accurate and up-to-date client information and streamlined communication.
 - Utilized LeadSquared, Meritto, and Smart Dialer for lead management, sales tracking, and customer engagement.
 - Analyzed data using Excel to generate reports and insights for strategic decision-making.
 - Trained and mentored junior staff on CRM systems and sales techniques.

Education

- Yadu Public School** 2014
10th
7.6 CGPA
- B.S. Inter College** 2016
12th
76%
- CCS University** 2021
Bsc
51%

Skills

- Tools: LeadSquared, Meritto, Smart Dialer, Excel
- Data Analysis & Reporting: Excel
- Sales & Marketing: Lead Generation, Client Relationship Management, Sales Strategy
- Communication: Excellent verbal and written communication skills
- Problem-Solving: Strong analytical and problem-solving abilities
- Team Collaboration: Effective team player and leadership skills

Languages

- Hindi
- English

Personal Details

- Date of Birth:- 17 October 1998
Father's Name:- Mr. Umesh Prasad Keshri

Mother's Name:- Mrs. Sunita Devi
Hobbies:- Playing Games, Listening Music
Address:- Salarpur, Sector -101, Noida

Declaration

- I hereby declare that all the information provided by me in this application is factual and correct to the best of my knowledge and belief.