




SOURABH AGGARWAL

 New Delhi, India 110062

 9711948673

 Divsomani1516@gmail.com

Productive and service-oriented sales consultant with 8 years of experience in relaying detailed and accurate product information to potential customers and successfully closing sales .

Looking for an opportunity to utilize strength to build career that would intrinsically help in achieving greater practical excellence in technical domain, exceptional hardworking nature along with good communication skills to explore the requirement and come with innovative solutions.



Skills



Hard worker

Self-motivated

Flexible

Patience



Work History



Assistant Manager

BathXpertz- Bathtech Technologies Pvt.Ltd.

- Giving virtual presentations, demonstrate and sell products and services to potential buyers, and negotiate sales terms.
- Superb interpersonal skills, including ability to quickly build rapport with customers
- Coordinating sales efforts with marketing programs



Senior Sales Executive

The Sanitary Emporium

- Managing incoming calls and customer service inquiries, generating sales leads that develop into new customers, and identifying and assessing customer needs to achieve satisfaction
- Interacting with customers at our location also, providing customer service and support needed to generate and close sales
- Greeting and assisting customers when they arrive at the store to make them feel welcome and establishing rapport with them
- Selling products or services to customers, and representing the brand
- This includes asking questions to pinpoint the best offerings, giving demos or presentations, and maintaining customer relationships

2023-08 - Current

2016-01 - 2023-07

2015-07 - 2015-09

- Conduct price and feature comparisons to facilitate selling and upselling and cross selling.

Intern

Global Nexus

- Assisted in client servicing, operations and vendor management for Political events
- Apart from internship, also choreographed and organized social events successfully.



Education

Post Graduation Diploma Course in Event Management

Livewires, South Extension Phase-2, New Delhi

2014-01

B. Com (PROGRAMME)

RAMANUJAN COLLEGE (University of Delhi)

72

2011-01

AISSCE (Commerce)

Kalka Public School (New Delhi)

75.4

2009-01

AISSE

Kalka Public School (New Delhi)

72.8



Personal Information

Date of Birth: 06/20/1992



Awards

- Secured Rank Seventh in school in All India 6th National Science Olympiad organized by Science Olympiad Foundation in 2003.
- Secured Rank Third in School in Bharat Vikas Parishad Delhi State in 2006.
- Secured Rank Second in Cadbury Bourn Vita Quiz Contest Intra-School Quiz 2003.
- Awarded The Title of BASF-CERTIFIED Chemistry Detective.
- Secures Third Position in District South Zone-14 Qawwali Competition organized by Directorate of Education Delhi Administration on 2006-2007.
- Participation in National Scholarship Examination.



Languages

- English
- Hindi
- Rajasthani



Interests

- Swimming



- Travelling

- Movies

- Music