




# DEEPALI GUPTA

## CONTACT

 dipsgupta2815@gmail.com  
 9711520262  
 C77 Jitar Nagar, parwana road, Delhi -1  
10051

## SKILLS

Negotiation  
Sales management  
Multi- tasking  
Critical thinking  
Team management

## REFERENCE

**Updesh Chouhan - Data trained education**  
Team Leader  
chouhanupdesh@datatrained.com  
9667664473

## LANGUAGES

English  
Hindi  
French (Basics)

## PROFESSIONAL PROFILE

With a year of successful experience in sales, I passed a proven track record of exceeding targets and cultivating strong-client relationship. Demonstrated ability to adapt to dynamic market conditions and contribute to organisational growth through innovative financial strategies and collaborative team work.

## EDUCATION

2021- 2023	<b>PGDBCL (Post graduate in Business and Corporate Laws)</b> Symbiosis University 84%
2017-2020	<b>B.com(Hons.)</b> IP University 87.4%
	<b>12th</b> Bal Mandir Sr. Sec. School 72%
	<b>10th</b> Bal Mandir Sr. Sec. School 81.5%

## EXPERIENCE

March 2023 - February 2024	<b>Key Account Manager</b> Data Trained Education Managed a portfolio of key accounts, generated revenue of 8,23,000 in the month of January  Developed and executed strategic account plans to identify customer needs, align products or services and achieve sales target  Negotiated contracts and pricing agreements, ensuring mutually beneficial terms for both company and clients  Tracked market trends , analyze competition and provide insights to the management team for business development and growth strategies
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## ACHIEVEMENTS & AWARDS

Awarded with Best Student of the Year Award in Bcom(Hons.)  
Got First position in all three years of Bcom(Hons.)  
Participated and won 1st position in Debate on Surgical Strike Day Celebration  
Got 1st position in English Poem Recitation at District Level by Government of NCT of Delhi  
Got 1st position in Hindi Extempore at District Level by Government of NCT of Delhi  
Got 1st position in Hindi Debate at District Level by Government of NCT of Delhi