



Shivank Singh kushwah

Phone: 8077092437

Address: Badrish Puram Kanker Khera Meerut Cantt,
Uttar Pradesh - 250001

Website: <https://www.linkedin.com/in/shivank-kushwah-b42102206/>

Email: shivankkushwah83@gmail.com

Looking forward to secure a position in an organization capable of providing ample work experience along with plentiful learning opportunities, Skilled in Microsoft Word, Excel and Leadership, meeting deadlines, time management, and effective problem-solving

EDUCATION

Swami Vivekanand Subharti University, UP

2019 to 2021

MBA

Production & Operation Management and Human Resource Management.

BLS Institute of Technology, Ghaziabad

2017 to 2019

PGDM

Finance and Human Resource Management.

Bharat Institute of Technology, Meerut, UP

2013 to 2017

B.Tech

Civil Engineering

EXPERIENCE

Innova Communications

Aug 2024 present

Manager

IT sales,

Selling Services like SEO, SEM, CRM, Outsourcing.

Creating innovative online marketing sales plan.

Bhutani Infra

feb 2023 - may 2024

Manager

Working as a Sales Manager.

As a leader (sales manager), I am responsible for hiring, identifying where training is needed and providing it,

Maintaining a book of clients.

Taking meetings and analyzing overall performance metrics.

Byjus Educational Technology Company

2021

BDA

- worked as a BDA and was appointed as a Team leader.

As a BDA we are required to assist students and parents in their region that have downloaded the Byju's application using consultative selling approach.

Taking online meetings as well.

BLS Institute of Technology

Aug 2019 to Sep 2020

Administrative Officer

Maintenance and operational matter.

Management of proper direction supervision control
co-ordination over personal for smooth functioning and operation of organization

INTERNSHIP AND PROJECTS

Building and Construction (Uttar Pradesh Housing and Development Board U.P)

June 2016 to July 2016

Construction of (G+3) Type Flats

The planning and designing of the AN APARTMENT BUILDING has been completed effectively in our project. The project is a very useful to learn about the design of the structural elements like beams , column and slabs by using IS 456-2000. the important think that we done were referring to lot of books for designing, and we are very much satisfied with exposing to field design.

GYT - TPL Joint Venture

June 2015 to June 2015

Delhi Metro Rail Corporation (DMRC)

The proposed Metro line as part of Delhi Metro Extensionis proved to have significant positive effects to the development of Delhi City. Benefits to the economy, traffic congestion reduction, quick and safety transport, employment opportunities, fuel consumption reduction, and air quality improvement are the obvious positive effects from this Metro line. Besides, the potential adverse environmental impacts on air quality (during construction phase), water environment, noise, solid waste, ecology, population resettlement are also taken into consideration.

SKILLS

Multitasking Microsoft Office, MS Excel, Customer Relationship, Mangement, Motivation, Communication, Leadership, Active listening, Relationship Building

CERTIFICATIONS

Art For A Cause Ambassador

July 20, 2021

Internshala

Art For A Cause Ambassador internship at Team Everest through Internshala.

Artists Association Of India

June 6 2021

Internshala

Corporate sales internship at Artists Association Of India.

Course on AUTO CAD

April 2018

Rajeev Gandhi Youth Computer Saksharta Mission

Longest Painting By Numbers

Nov 2016

"GUINNESS WORLD RECORD"

Deputed as a "Coordinator" in "Guinness World Record" event for the Longest Painting by Numbers .

Course on Computer Concepts

June 2013

National Institute of Electronics and Information Technology, Gorakhpur

Bussiness Development Training

March 2021

Byju's

Work as a Bussiness Development Associate and a Team leader.