

# DINESH KUMAR TRIVEDI

Contact: 91+ 8882549414

Email: [dktrivedi375@gmail.com](mailto:dktrivedi375@gmail.com)

## JOB PROFILE

- ❖ Sales & Marketing , 18 Years Good working experience with Distributors & Customers. Product Sales , also 100 % Technical & Commercial Support . Currently working in Delhi NCR , also visited PAN INDIA as per Company work .

## PROFESSIONAL -EXPERIENCE

- ❖ **2 Years** Working experience In INDUSTRIAL CUTTING TOOLS as a Asst. Manager Sales & Marketing From **M/s. NEBSON TOOLS INDIA** . (Year JAN. 2021 TO Till Date )
- ❖ **16 Years** Working experience in INDUSTRIAL CUTTING TOOLS as a Sr. Sales Engineer (Application & Business Development) from **M/S. BIRLA PRECISION TECHNOLOGIES LTD.** (Indian Tool Manufactures Division), Ansari Road, Daryaganj, New Delhi 110002. (Year 2005 To Nov. 2020).
- ❖ 10 Years working experience as a Shop Supervisor in Engine assembly shop from **M/s. LML LTD**, Panki Industrial Area, Kanpur - UP, (Year 1995 - 2005).
- ❖ 1 Year Apprentices Training from **M/s. Chand Chhap Fertilizer Ltd.** Panki Industrial Area, Kanpur - UP, (Year 1993 - 1994).

## KEY - SKILLS

- ❖ **Responsible for the Sales & Target of Our Authorized Dealers.**
- ❖ **Responsible for the Development of New Customers & Dealers.**
- ❖ Handle The Existing Customers & Maintain the Regular Sales from them.
- ❖ Conduct the Product Trials & Seminar at Customer End.
- ❖ **Tender Work, Govt. E Tender BHEL & Indian Ordnance Factoryes.**
- ❖ **Responsible for The Due Outstanding (Payment) Collection.**

## COMPUTER - SKILLS

- ❖ Micro soft Office Excel 2007 Format.
- ❖ Micro soft Office Word Format.
- ❖ Party E Mail Writing & Reply.

## TECHNICAL- QUALIFICATION

- ❖ Diploma in **Mechanical Engineering** from **Institute of Engineering & Rural Technology (I.E.R.T), Allahabad - UP (Year 1992)**.

## ACADMIC QUALIFICATION

- ❖ High School Passed with 58 % marks from UP Board.
- ❖ Intermediate Passed with 62% marks from UP Board.

## STRENGTHS

- ❖ Smart working
- ❖ Good learning power.
- ❖ Friendly, Optimistic and self-confident ready to take challenges.

## PERSONAL INFORMATION

**Date of Birth** : **23-05-1966**  
**Father's Name** : **Late Shri R.N. TRIVEDI**  
**Gender** : **Male**  
**Marital Status** : **Married**  
**Languages Known** : **Hindi, English**  
**Nationality** : **Indian**  
**Employment status** : **Full Time**  
**Permanent Address** : **D-114, West Vinod Nagar, New Delhi -110092**

### Declaration: -

I hereby declare that the above particulars of facts and information stated are true, correct and complete to the best of my belief and knowledge. I hereby declare that the information stated above is true to the best of my knowledge.

**Date:**

**Place : New Delhi**

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