


Mahendra Adhikari

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Objective

I have a complete commitment and very good skills that help me utilise my professional experience and offer a wide range of opportunities for advancement. I have the ambition to secure a position within your organisation in which I will perform the quality job and the standard of communication required to serve the goals of a great entity to work in a dynamic environment with growth potential where creativity, team spirit, hard work dedication and sincerely are appreciate.

Experience

- M.H.Alshaya CO.LLC H&M (UAE)** 27/10/2013 - 11/12/2018
Sales Associate
SALES ASSOCIATE
.Greet each customer's and offer any assistance
.Maintaining store floor with excellent customer's service ,distribution, replenishment, and recovery
.Responsible for receiving Stocks,security tagging the garments and merchandise on the floor along with men's garments and accessories
.Taking the ownership to perform different activities like launching promotional sale or season sale
.Handling cash till point with timely and quick flow of queue
.Dealing with various payments mode like cash,credits ,voucher ,foreign currency etc
.Solving customer's complain ,returns,exchange or refund correctly
.Pushing sale by promoting products giving information offers and suggestions to customers
.Coordinate with the team members to work effectively as teamwork
.Update daily business plan ATV,IPC,footfall conversion to the team
- SHOPPERS STOP PVT LTD (New Delhi)** 15/06/2004 - 20/12/2006
Sales Associate
SALES ASSOCIATE
.Providing Excellent customer service on the floor
.Merchandising men's garments and accessories on the floor with visual appeals
.Pushing sales with effective customer service integrate brand images in visual presentation through the guidelines and concept
.Design and implement key visual elements including styling mankin and color combination
.Motivate with the team and other staff's to increase the sale
- RPG CELLUCOM INDIA PRIVATE LIMITED** 05/03/2007 - 22/09/2010
Sales Associate
SALES ASSOCIATE
Greet and Smile each and every customer's offer any assistance if required
.Present,promote and sell products /service
.Perform cost -benefit and needs analysis of existing/potential customer's to meet their needs
.Establish ,develop and maintain positive business and customer relationship
.Expedite the resolution of customer problems and complaints to maximise satisfaction
.Coordinate Sales effort with team members and over departments

Education

- North Eastern Hill University, Shillong** 2004
Bachelor degree in Arts
- Buddha Bhanu Saraswati College,Shillong** 2000
Intermediate from M.B.O.S.E
- Nongthymmai Nepali Higher Secondary School,Shillong** 1998
School Leaving Certificate,M.B.O.S.E

Skills

Excellent Sales Ability /Operate Cash Register /Process Payments /Strong Communication Skill/Identify and Solve Customer needs/
Basic Knowledge of Computer skills.

PROFILE

- . Highly motivated, confident and with constructive approach to problem solving and quick to learn new concept and skills
- . Strive to the completeness of work at the accurate time with strong emphasis on approaching details.
- . Ability to motivate others and provide interpersonal skills to encourage others to self-motivation, willing to set goals and work to achieve them.
- . Never assume "the other people are responsible".
- . Good presentation and negotiation skills coupled with knowledge and familiarity with all parties in the business chain.
- . Accustomed in being in a position of responsibility.

PERSONAL DETAILS

- . Martial Status : Married
- . Nationality : Indian
- . Father Name. : Shri Purna Prasad Adhikari
- . Religion. : Hindu
- . Interest. : Listening to Music, Travelling
- . Permanent Address : South Madanrting, Shillong

Achievements & Awards

- . Employee of the month 9 Times at H&M Deerfields Mall , Abu Dhabi (UAE)

Languages

- . English, Nepali, Hindi and Khasi

DECLARATION

- . I hereby certify that above mention statement is true and correct to the best of my knowledge and understanding. If selected I assure to do my duties to do best of my ability and dedication.

MAHENDRA ADHIKARI