

(CURRICULUM-VITAE)

MADAN GOPAL

C-675 Harsh Vihar 2nd, Bhopura
Ghaziabad, Uttar Pradesh - 201005
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➤ CAREER OBJECTIVES

- To uphold and enhance the dignity of the organization I work for.
- To endeavour to the best of my ability and skills in achieving the Organizational goals.

➤ ACADEMIC QUALIFICATION

- 10th Passed from UP Board.
- 12th Passed from UP Board.
- B.Sc. Passed from CSJMU KANPUR

➤ TECHNICAL AND PROFESSIONAL QUALIFICATIONS

- Basic Computer Knowledge
- Basic Knowledge in Microsoft Office: MS Excel, MS Word

➤ WORK EXPERIENCE

Engineer Sales Support

EDGETECH AIR SYSTEM PVT LTD

(An ISO-certified company engaged in manufacturing HVAC products such as Air Handling Units, Ventilation Units, Air Washers, Fan Coil Units, Heat Recovery Wheel Units, Direct Driven Units, and Wet & Dry Scrubber Units)

- Prepared quotations based on client inquiries and provided final pricing.
- Collected missing information and clarifications from customers essential for costing and quotations.
- Costed various units (AHUs, FCUs, VUs, AWs, SCs, and HRW units) as per project requirements using costing software.
- Generated quotations for various projects based on air volume, type of AHUs, and BOQ.
- Provided full support to supervisors related to costing, quotations, data sheets, and other technical requirements.
- Coordinated with the design department for timely submission of drawings to customers.
- Responsible for order entry in the ERP system.

➤ **FAN SELECTION SOFTWARE**

- DIDW/SISW: Kruger, Nicotra, Greenheck
- SISW Plug Fan and EC Plug Fan: Ziehl-Abegg, EBM-Papst
- SISW Plug Fan: Nicotra, Kruger
- Heat Recovery Wheel Selection Software: DRI

➤ **HOBBIES**

- Listening to music
- **Reading** - Exploring different genres and authors
- **Walking** - Enjoying nature and staying active

➤ **PERSONAL PROFILE**

- **Name:** Madan Gopal
- **Father's Name:** Mr. Premnath
- **Date of Birth:** 10/12/2001
- **Marital Status:** Unmarried
- **Languages Known:** Hindi and English

Date:

Place:

(MADAN GOPAL)