

# Aashi shantanu

HR Recruiter



2 Years 6 Months



(+91) 8755117466



aashishantanu06@gmail.com



## Profile Summary

Skilled in talent acquisition. Special ability to negotiate terms. Proven professional with extensive interest. Skilled at addressing high attrition rates.



## Key skills

- Technical Recruitment
- Corporate Recruitment
- Lateral Hiring
- Offer Negotiation
- Screening
- Sourcing
- Internal Hiring
- Onboarding
- Salary Negotiation
- End To End Recruitment
- Non IT Recruitment
- Head Hunting
- Interview Coordination



## Personal Information

City **Noida**

Country **INDIA**



## Languages

- Hindi
- English



## Education

**MBA, 2022**

**R.D. Engineering  
College**

**MBA/PGDM, 2022**

**R.D. Engineering  
College**

**B.B.A/ B.M.S, 2020**

**Ram Manohar Lohia institute**

**12th, 2017**

**CBSE, English**



## Work Experience

**Apr 2022 - Present**

**HR Recruiter**

**ALK Talent Search LLP**

Excellent interpersonal and communication skills Demonstrable experience in Banking industry recruiting and sales recruiting Effective negotiating skills Familiarity with online job hunting websites Ability to travel when necessary

**Jan 2022 - Apr 2022**

**Management Trainee**

**S.P.A. Associates**

Closing sales deals to prospective clients with follow-up and outbound calls. Helped drive positive customer experiences by building relationships, exhibiting empathy, and providing solutions to needs. Followed up with customers to secure satisfaction, producing referrals and add-on sales

opportunities. Maintained up-to-date knowledge about products and requirements. Targeting the clients using different selling and buying sites such as IndiaMart, Alibaba, etc. Meeting with the clients for sales deals and pitching them about the products.