

# RAVI KUMAR

## CONTACT

 Gurgaon

 +91-7900559053

 ravikumarrock2255@gmail.com

## SKILLS

- Leadership
- Competitor analysis
- Customer satisfaction
- Sales strategies
- Product knowledge
- Cold calling
- Salesforce CRM expert

## PERSONAL INFORMATION

- Father's Name: Mr. Priyasut
- Date of birth: 06/10/97
- Nationality: Indian
- Marital status: Single

## HOBBIES AND INTERESTS

- Listening to music
- Reading books

## DISCLAIMER

I hereby declare that all the above information given by me is true to the best of my knowledge and belief

Experienced business development professional looking for leadership position with increasing responsibility and room to contribute to company success. Solid record of achievement over [Number] years in sales and marketing.

## EXPERIENCE

October 2023 - April 2024

**Business Development Executive Egurukul**, Gurgaon

- 6 Months experience in Egurukul
- 4 Sales professionals with experience in DBMCI e-Gurukul
- Services in the field of medical education. adept at understanding
- Effectively communicating the unique needs and values of medical students.
- Proposal to offer DBMCI e-Gurukul. prospector, leader
- Producing and closing deals to drive revenue growth. experienced in
- Provide individual counseling to students, guide them
- Offering the product, and addressing any concerns or questions. strong mutual
- Skills, including the ability to build and maintain positive relationships with students
- And colleagues are the same. Committed to delivering exceptional sales results and
- Contributing to the continued success of DBMCI e-Gurukul.
- Achievements:
- Exceeding sales target
- Team leadership
- Gurukul. Experienced in promoting and selling educational products

June 2022 - September 2023

**Business Development Executive Unacademy**

- 1 Year's experience in Unacademy
- Get in touch with UPSC students and let them know about the teachers and how they and we will help you crack the UPSC exam. Only then the deal was closed.

January 2019 - March 2022

**Pre sales associate Byjus**, Bangalore, HR

- 2 Year Experience in Byjus
- Will use their skills to build strong relationships with clients and close deals.

## EDUCATION

01/2011

**High School**

- Division: II Div.
- Board: U.P. Board Allahabad

01/2013

**Intermediate**

- Division: I Div.
- Board: U.P. Board Allahabad

01/2016

**B.B.A**

- Division: I Div.
- Board: MJP Rohilkhand Bareilly

