

Resume

Name – Ravi Mor

Father Name – Pale Ram Mor

Permanent Address – V.P.O Baroda mor , Sonipat , Haryana

E-Mail – ravikumargohana207@gmail.com

D.O. B – 26. July.1999

Nationality – Indian

Marital Status – Married

Languages Known – English, Hindi, Punjabi, Haryanvi.

Mobile no. – 7700096224

Carrier Objective:

Dynamic and results-driven sales professional with a proven track record of exceeding targets and driving revenue growth. Seeking a challenging sales position where I can leverage my expertise in relationship building, strategic planning, and negotiation to contribute to the success of a dynamic sales team. With a passion for understanding customer needs and delivering tailored solutions, I aim to utilize my skills to drive business expansion and achieve mutual success for both clients and the company. Ready to bring my enthusiasm and determination to exceed expectations in a fast-paced sales environment.

ACADEMIC QUALIFICATION:

- I have done Bachelor of Arts from MDU University Rothak in 2022 with 66 % marks.
- I have completed 12th from HBSC board Bhiwani with 68% marks.
- I have done 10th from HBSC Bhiwani with 70 % Marks.

Courses:

- Completed Course of Language Skills and Basic Computers from Nalanda International School.
- Completed Course of MS Office and Basics from Haryana State Certificate in Information Technology in the year 2021.
- Attend Seminar Medical Collage in PAN India.

Skills:

- **Communication Skills**
- **Negotiation Skills**
- **Relationship Building**
- **Product Knowledge**
- **Problem-Solving**
- **Confidence**
- **Closing Skills**

Experience:

Sales Professional with Experience at CITY Mall (2.5 Years)

Result-oriented sales professional with 2.5 Years of experience at CITY Mall, operated by Community Innovation Pvt Ltd. Proven track record of success in driving sales and exceeding targets within the retail environment. Skilled in promoting products and services offered by CITY Mall tenants, optimizing sales strategies to maximize revenue generation. Proficient in delivering exceptional customer service, addressing inquiries, and resolving issues to ensure a positive shopping experience. Experienced in collaborating with mall management and tenants to execute promotional events and sales initiatives. Strong interpersonal and communication skills, with a commitment to delivering excellence in sales performance and contributing to the success of CITY Mall and Community Innovation Pvt Ltd.

Sales Professional with Experience at Adda 24/7 (2 Years)

Dynamic sales professional with a proven track record of success at Adda 24/7. Experienced in driving sales and exceeding targets within the fast-paced environment of Adda 24/7. Proficient in promoting Adda 24/7's range of products and services, including memberships, events, and amenities. Skilled in prospecting, lead generation, and effectively leveraging Adda 24/7's marketing tools and resources to reach target customers. Strong communication, negotiation, and interpersonal skills.

Sales Professional with Experience at DBMCI E-Gurukul (10 months)

Results-driven sales professional with a successful track record at DBMCI E-Gurukul. Experienced in promoting and selling educational products and services within the medical education sector. Proficient in understanding the unique needs of medical students and effectively communicating the value proposition of DBMCI E-Gurukul's offerings. Skilled in prospecting, lead generation, and closing deals to drive revenue growth. Experienced in providing personalized consultations to students, guiding them through the product offerings, and addressing any concerns or queries. Strong interpersonal skills, with the ability to build and maintain positive relationships with students and colleagues alike. Committed to delivering exceptional sales results and contributing to the continued success of DBMCI E-Gurukul.

Hobbies:

- Volleyball
- Listen to music
- Traveling

ACHIEVEMENTS:

- Exceeded Sales Targets
- Top Sales Performer
- Team Leadership