



MRITYUNJAY KUMAR

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PROFESSIONAL SUMMARY

A well-organized, Creative and goal-oriented graduate possessing Excellent communication, Problem-solving and leadership skills Seeking to secure to position of challenge and responsibility while managing key projects.

SKILLS

Team Leadership Decision Making
Sales and Marketing Microsoft
office Interpersonal Skills

INTERESTS & HOBBIES

Travelling |communicate with new people , cricket and football

LANGUAGES KNOWN

English|Hindi

SYNOPSIS

A hardcore sales personal with 3-and-a-half-month experience in sales and distribution, operation, team management with well-known established organization.

Currently designated as Sales executive - Kalawati Enterprises (P&G) based at Muzaffarpur.

Processing valuable insights, keen analysis and team approach to implement best practices to achieve business excellence.

EDUCATION

MASTERS IN BUSINESS ADMINISTRATION |G L BAJAJ INSTITUTE OF MANAGEMENT AND RESEARCH, Greater Noida
Session:2021-2023

BACHELOR OF COMMERCE|L.S COLLEGE, MUZAFFARPUR
Session: 2015-2018

INTERMEDIATE (BSEB)|RAMESHWAR SINGH COLLEGE, MUZAFFARPUR
Session: 2015

MATRICULATION(CBSE)|DAV PUBLIC SCHOOL KANTI, MUZAFFARPUR
Session: 2013

CAREER SCAN

Digital Marveled (Intern)

- Sales and Marketing
- Monthly target along with lead generation
- Distribution and sales promotion

P&G-Sales Executive (1july-30 dec2023)

- .Sales & Marketing strategy
- .Delivery of product with the help of operation team
- .Making aware about current and new scheme
- .Developing Retailer and wholesaler.

Adani cement - Territory sales officer, Gorakhpur (1jan-current).

- .Sales and Marketing Strategy
- .Lead Generation
- .Creating new Dealer and Retailer
- .Relationship Management
- .Cold Calling
- .Helping to Dealers and retailers to reach on new construction sites

CERTIFICATIONS

- Soft skills
- ADCA

ACADEMIC ACHIEVEMENTS

- Participated in Blood Donation Camp in College.
- Participated in Event Planning in School and College
- Participated in Cricket Tournament