

# SHIVANI

## SALE ASSOCIATE

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Haiderpur (Delhi/India)

Father name:- Vinod Kumar

Date of Birth: - 16-03-2000



## SUMMARY

Sales professional with 2 years experience in lead generation and lead qualification proven customer service and communication skills to effectively fill the Sales Associate role in your company

## SKILLS

**Data Entry**   **Basic Knowledge of Computer**

## EXPERIENCE

Insurance Broker LI -SBI, PNB, HDFC

**Spectrum Insurance Broking (p) limited**

10/2021 - 05/2023   Delhi

Sales associate

- Certificate of appreciation for joining first week action Certificate for Contest achievement

Sales Executive

**Bajaj Allian Life Insurance Co Private Limited**

06/2023 – 04-2024   Delhi

Relationship manager

Notice period:- 30 Days

- Certificate of employee of the month.

## TRAINING / COURSES

**WORKSHOP FOR - Lead**

**generation. Product**

**knowledge. Target**

**achievement.**

**Understanding client needs**

**. Contacting leads. Giving a**

**sales presentation. Closing a**

**sales deal. Customer**

**retention.**

## EDUCATION

BA PROGRAMME

**School of open learning university of Delhi**

## STRENGTHS

**B Learning and Curiosity**

Curiosity has played a vital role in affirming myself as a strong and influential individual.

**\* Honesty**

Honesty about insurance policies and how clients could benefit most from them.

**□ Planning**

A detailed plan before reaching out to client is my hidden secrets about winning every one of them.

## PASSIONS

**□ Sale's marketing**

## LANGUAGES

**Hindi**

Native



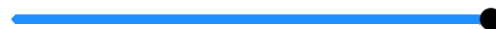
**English**

Advanced



## INDUSTRY EXPERTISE

Insurance policies



Sales process

