

CURRICULUM VITAE

RAMESH KUMAR

PERMANENT ADDRESS

VILL. - ISMAILPUR , PO- MUNDAKHERA

DISTRICT – JHAJJAR, HARYANA - 124105

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CAREER OBJECTIVE:-

To attain the challenge and responsibility where I can contribute the best of my skills and efforts for the growth of the organization as well as myself.

ACADEMIC EDUCATION:-

- ❖ Class 10th Passed from HBSE Bhiwani Haryana 2007 .
- ❖ Class 12th Passed from HBSE Bhiwani Haryana 2009.
- ❖ Three year diploma polytechnic from trade Electronics and Communication 2009-2013 .

WORK EXPERIENCE:-

❖ Now Working with in AMOGHYAN HEALTHCARE Pvt Ltd as a FE from February 2024

❖ 11 Months Experience in CityMall Pvt Ltd as a RM from 8 April 2023 to 30 January 2024.

Role:- Relationship Manager

- ❖ Handling New Partners and Nw Partners Onboarding.
- ❖ 1.5 Year Experience in OTIPY Pvt Ltd as a BDE from 1 December 2021 to 7 March 2023.

Role:- Business Development Executive(Offline Sales)

- ❖ Working on Branding and Marketing.
- ❖ Establishing an outstanding relationship with new service provider by onboarding new partners.
- ❖ Responsible for organize BTL activities (events)
- ❖ OTIPY application download and wallet recharge.

❖ 1 Year working Experience in FIXIGO as a Senior CR from Oct. 2020 to Nov 2021.

Role: - Senior Customer Representative Fixigo Car service.

- ❖ New Client handling and responsible for their problems.
- ❖ Offline sales activities line up event.

❖ 1 Year working Experience in Go Mechanic as a BDE from Feb. 2019 to May 2020.

Role: - Business Development Executive Go Mechanic.

- ❖ Offline sales lead generate and conversion for Event, Society, Corporate Office, Open Markets.
 - ❖ As well as Branding and Promotion activities in organizes like Barrigates, No Parking Boards, Hoardings(Offline Marketing).
 - ❖ **Six Months working Experience in Nippon Pvt Ltd from Nov. 2018 to Feb. 2019.**
- Role:** - Business Development Executive(B2B)
- ❖ New onboarding distributor partner for NIPPON PAINTS.

PERSONAL DETAILS:-

Father's Name	:	Sh. Dayanand
Date of Birth	:	11-09-1991
Sex	:	Male
Nationality	:	Indian
Language Known	:	Hindi, English
Marital Status	:	Married

DECLARATION:-

I hereby declare that the information furnished above is true to the best of my knowledge and belief and can be supported with reliable documents when needed.

(RAMESH KUMAR)

Date :.....

Place :