

Ali Ahmad



24 Feb.2022
SALES AND MARKETING (AT PEPSI)

Mathura (U.P.)

Have experience of sale on "FMCG" "VARUN BEVERAGES, PEPSI" at the post of "PSR" (pre sales representative).

- Maintain order booking as root manager.
- Maintain new outlet opening as per open any new store.
- Proper execution on outlet briefly.
- Maintaining assets of company as on beat.
- Completing the target in specified time.
- Maintain daily data of all sale or order per day.
- **24 Feb 2024**
- Working with **CAMPA** as a Field sales officer
- New business Development in terms of building brand and Distribution.

WHY ME?

To secure a challenging position in a reputed company to expand my knowledge and skills. Secure a responsible career opportunity to fully use my training and skills, while making a major contribution to welfare of the company.

AREA OF INTEREST

- Marketing
- Sales
- HRM (Human Resource Management)

TRAINING/INTERNSHIP

- Organization: Varun Beverages Pepsi (Mathura).
- Duration: from Feb 2022
- Description: Field work as PSR (Pre sales representative)

CONTACTS

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1 Harintor Baisi Purnia Bihar
(854315)

EDUCATION

- MBA from AKTU (Lucknow)
- Bachelor of E-Commerce (B.E.COM)
From Dr. Bhimrao Ambedkar University (Agra)
2019/2022 (74%)
- Higher Secondary Pass from CBSE Board
In 2019 (59%)
- High School Pass from CBSE Board
In 2017 (73%)
- Additional Diploma in Urdu Language (2013-14)
- Master Diploma in Computer Information & System Management (2016)

PROFESSIONAL SKILLS

- Excellent communication skills
- Willing to learn and grow
- Leadership and people skills
- Creative thinking
- Managing teamwork
- Decision making
- Enthusiastic
- Ms office
- Ms Excel
- Telly ERP0.9

Achievements & Awards

- Got certificate with:- the achievement for the successful completion for **The Fundamental of Digital Marketing**.
- For participated in Human Resource Skills Workshop at Tareeq Global Solution Pvt. Ltd.
- Got certificate with:- the achievement for the successful completion for **Ai In Digital Marketing**.
- For participated in **Investor Awareness Program** at Cnowise Learning Academy.

LANGUAGES

- Hindi (proficient reading, writing and speaking)
- English (proficient reading, writing and speaking)
- Urdu (proficient reading, writing and speaking)

DECLARATION

I hereby declare that the above-mentioned information is true to my knowledge and I bear the responsibility for any incorrection if found in the above data.

(Ali Ahmad)