

## CURRICULUM VITAE

MOHAMMAD IQBAL SIDDIQUI

Chauhan Patti sonia vihar,

110094 Delhi, India

Contact No. **6201899676**

Mail id: ***iqbalsiddiqui8539@gmail.com***

### CAREER OBJECTIVE

I am hard working enthusiastic professional who literally gave his full potential

towards his work and usually give more importance to growth and career building. Proven track record of surpassing sales goals, delivering outstanding customer service, and fostering a positive team culture.

### PERSONAL DETAILS

Name : **MOHAMMAD IQBAL SIDDIQUI**

Father's Name : MD IBRAHIM ALI

Date of Birth : 04/02/1995

Nationality : Indian

Language known : English, Hindi

### EDUCATIONAL QUALIFICATION

B TECH (MECHANICAL BRANCH) 2018 WITH 65%

12TH (SCIENCE +COMPUTER) DORANDA COLLEGE RANCHI WITH 58%

### WORKING EXPERIENCE

#### UNIVO (MARCH TILL DATE)

- Working in inside sales team as a Sr business Development Associate
- getting leads from central team and daily calling 150+ dailed calls
- probing the students and selling the UG/PG program as per the need
- Generated 30L revenue till date.

- Handled customer queries.

#### **BYJUS (NOV 21 TO NOV 22)**

- Worked as Business development Associates in both Direct Sales/Inside Sales
- Generated 50L revenue with 0.8 RCN as a individual customer
- Boosted revenue by bringing in and cementing relationships with new clients and optimizing servicing of existing customer accounts.
- Handled customer queries.

#### **CANON INDIA LTD (JAN 2020-AUGUST 2021)**

##### **Technical Support Engineer**

- Looking both B2B and B2C Customer from India,Sri Lanka,Singapore & Japan
- Handling Customer querries via email,call
- Giving solution on the given Time.

#### **Maruti Suzuki Arena (DEC 2018 TO DEC 2020)**

- Worked in Complaint management team
- handled customer complaint via call and email related to cars.
- Handling client email,maintaining sheets DPR
- Tracking parts and updating the customer with aeging.

#### **SKILLS**

- MS Office
- Email
- Sales
- DPR (Daily production report)
- Customer Relationship Management

Place: Delhi

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