SHIVANI MOYAL

Technical Recruiter

Highly skilled recruiter with proven track record of identifying and recruiting top-tier talent across various industries. Seeking a role where I can leverage my industry knowledge, and talent acquisition experience to effectively identify and onboard exceptional professionals, contributing to the achievement of organizational goals and objectives.

Work Experience

Biz Staffing Comrade Pvt. Ltd.
Technical Recruiter

Feb 2022 - Present

- **Managed end-to-end recruitment** for diverse technical and non-technical roles, **actively sourcing candidates** via platforms like Linkedin, Naukri, references and personal databases.
- **Developed and maintained candidate pipeline** through initial screening and telephonic discussions to match specific skill sets required by clients.
- **Provide client's feedbacks and continuous follow ups** With candidates from junior to senior levels, coordinating candidate interviews and facilitating salary negotiations to ensure alignment with client's salary structures.
- **Implemented diversity-focused sourcing strategies** to attract a broader range of candidates, resulting in a more diverse candidate pool.
- **Leveraged ATS** to streamline candidate tracking and selection.
- **Successfully filled numerous** positions across multiple clients in a competitive and recessionary market.
- Responsible for mentoring and ramp-up of new members in team.

Client Supported: Amazon, Flipkart, Salesforce, UBER, PhonePe, DE Shaw, , Navi Tech, Postman, Arcesium, Capital one, service Now, Victoria Secret, Cleartrip, Tekion and other top notch giants and unicorn startups.

Positions Handle: Expertise ni head hunting SDEs, TL, Staff SE, Architects, EM/SEM, DOE from different domain like Backend Developers specializing in Java (Spring Boot), Python (Django/Flask), Go, C++, .Net, and Node.js, Frontend Developers adept in AngularJS, ReactJS, JavaScript, Vue.js, jQuery, HTML, and CSS, Full-Stack Developers, Mobile Developers proficient in Android (Java, Kotlin) and iOS (Swift, Objective-C), QA Testing experts skilled in Manual Testing, Automation, Data Scientists, MLE, DevOps/SRE specialists as well as Product Managers.

Educational Background

Keshav Mahavidyalaya - University of Delhi

BA (Honours) in Psychology - 2021
Aug 2018 - July 2021

Contact

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Skills

- Recruitment
- Technical Recruitment
- Candidate sourcing
- Talent pipelining
- Niche Talent Acquisition
- Diversity Hiring
- Knowledge of technical skills and industry trend.
- Convincing and Negotiation Skills
- Target Driven
- Stakeholder Management
- Recruitment software proficiency: ATS
- Networking
- Data Management

Awards and Recognition

FY 2022-2023

- Received the certificate of appreciation for the **exemplar performance** in the quarter 3.
- Received the certificate of appreciation for the **Best performance.**

FY 2023-2024

- Awarded with the **Best performance** trophy for the outstanding achievement.
- Received the certificate of appreciation for the **Highest billing recruiter** of the year.

Declaration

I solemnly declare that all the above information is accurate, to the best of my knowledge and belief.