

MONU KUMAR

Marketing & Finance

CONTACT

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TECHNICAL SKILLS

- Excel
- PowerPoint
- Computer Literacy
- Tableau
- CRM (eFIMO)

SKILLS

- Sales
- Marketing
- Teamwork
- Time Management
- Leadership
- Problem Solving

LANGUAGES

- English
- Hindi

PROFILE SUMMARY

Experienced and results-driven with a strong background in sales, finance, and marketing. With over Two years of professional experience, including roles in loan distribution, client management, and sales strategy execution, I am seeking a challenging role where I can leverage my experience and skills, creative problem-solving to drive business success and achieve organizational goals.

WORK EXPERIENCE

Nexus Hire 20 JUNE 2024 - 20 AUG 2024

Business Development Intern

- Role And Responsibility - Data Collection, Lead Generation, Cold Calling etc.

Annapurna Finance Pvt Ltd 20 DEC 2020 - 15 DEC 2022

Senior Sales Executive (Operation Department)

- Role And Responsibility - Lead Generation, Clients Acquisition Loan Distribution, KYC Verification, Loan Sales etc.

EDUCATION

NIET BUSINESS SCHOOL, GR. 2023-2025

NOIDA (UP)

- Currently pursuing a Post Graduation Diploma in Management with a specialization in Marketing and Finance

SARDAR PATEL COLLEGE, HILSA (NALANDA) 2019-2022

PATLIPUTRA UNIVERSITY, PATNA

- I did my graduation (B.sc) from Sardar Patel College, Hilsa. It is affiliated with Patliputra University , Patna (Bihar)

CERTIFICATION

- I completed Advance Diploma In Computer Application from Raj Computer Center , Hilsa (Nalanda)-2019

INTEREST

Learning New Skills, Share Market, Playing Cricket, Made New Friends.