

# AMANDEEP

SALES EXECUTIVE | BUSINESS DEVELOPER



## ABOUT ME

Dedicated sales executive and business developer with a proven track record of delivering exceptional results in driving revenue growth and expanding market share. with 2.5 years of experience , I thrive in fast - paced environments by implementing strategic sales plans and cultivating strong client relationships.

## WORK EXPERIENCE

### RELATIONSHIP MANAGER

POLICYBAZAAR.COM | JUN 2024 - AUG 2024

### MOTOR INSURANCE

### BUSINESS DEVELOPMENT ASSOCIATE

BYJU`S | DEC 2023-MAR 2024

### SALES ROLE

- Contacting potential customers (parent & students) to set up meetings.
- Counsel the students on learning pedagogies
- Inside sales . generating leads through cold calling

### BUSINESS DEVELOPMENT EXECUTIVE

FLIPKART | JAN 2022-JUL 2022

Improved closing ration of new accounts by 50% through implementation of sales processes.

- Negotiated fixed price contract to secure 100% territory
- Compiled and analysed training statistics to increase productivity within the company.

### SENIOR SALES EXECUTIVE

TRADE INDIA | DEC 2020 - DEC 2021

## EDUCATION

B.Sc in Mathematics from MJPRU  
2015 - 2018

12th from Cosmopolitan public school  
2014 - 2015

High School from Kendriya vidyalaya  
2010 - 2011

## TECHNICAL SKILLS

- Working Knowledge on CRM software
- Tally
- MS office , MS Word , MS Excel

## CONTACTS



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