# PAWAN KUMAR YADAV

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## **Objective**

I seek challenging opportunities where I can fully use my skills for the success of the organization.

### **Experience**

• India mart January 2022 - May 2022

Customer service representative( Executive)

India Mart
••Responded promptly to customer inquiries and concerns via [specific

- communication channels].

  ••Provided detailed product information, assisted with order placements, and resolved
- issues to ensure customer satisfaction.
- ••Collaborated with cross-functional teams to address complex customer queries and escalations.
- ••Achieved high customer satisfaction ratings or resolution times.
- ••Contributed to the improvement of internal processes by any process improvements.
- ••Maintained up-to-date knowledge of IndiaMART's products and services to provide accurate information to customers
- · · Upselling to paid customers.
- •• Physical & Online Meeting with Client.

#### Education

•	STEP HBTI KANPUR MBA(MR & HR) 76.8%	2022
•	University of Delhi Bsc. Physical science 6	2019
•	UP BOARD 12th 83.4	2016

## Skills

· B2B, sales strategy, Excel, Ms word

# **Projects**

Indian Street Food Analysis