




FAISAL KHAN

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NAGARJAMIA NAGAR OKHLA

About Me

Motivated Sr. Customer service representative with 10+ years' experience in boosting sales and customers loyalty through individualized service, resourceful expert all learning customer needs. directing to desirable merchandise and up-selling to meet sales goals.

Expertise

- Customer satisfaction
- Customer relationship
- Customer Negotiation
- Consistency
- Time management
- Leadership
- Trend analysis
- Problem solving

Professional Experience

Shalala Pvt Ltd (Jewellery), Goa
Sales Executive 2011 to 2019.

Tanishq Pvt Ltd Delhi - India Aug 2020 to Sep 2022
Sr.Sales Officer

Key responsibilities :

- Dealing with customer in the efficiency and reliable manners.
- Providing excellent customer service and assisting customers for selection jewelry .
- Assisting customers for Golden Harvest scheme.
- Proper customer follow up Non purchasing and existing customers.
- Build fruitful long term relationship to the customers.
- Maintain daily process and update

Blue Stone Jewellery Life Style Pvt Ltd Delhi,INDIA
Oct 2022 to till date (Sr. Sales Executive)

Key responsibilities:

- Providing excellent customer service and assisting the customer in finalizing the product.
- Understanding the needs of customers and making best possible suggestion in jewelry selection.
- Focusing towards achievement of store targets as well individual target.
- Sales the 14k ,18k ,22k Gold and diamond Jewelry.
- Motivate the sales team to meet sales objective by training and mentoring.
- Maintain the jewelry stocks,counting and timely order to vendors. Proper merchandising and product well display.
- GEM of the store.

Education background

B. Com from J.M.I in 2009.

Languages

- English (Proficiency)
- Urdu (Proficiency)
- Hindi (Native)
- Russian

Personal Details

Father Name's - Fida Ali Khan
Date of Birth - 13/08/1988
Sex - Male
Marital status - Married
Nationality - Indian

Summary of Skill

- Selling to customers needs.
- CRM Strong interpersonal skills
- Meeting sales goals
- Customer convincing skills
- Excellent communication
- Computers knowledge.

Faisal Khan