

MANSI MISHRA

Rithala, Delhi, Delhi

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An enthusiastic business management post graduate, looking forward to work collaboratively with professionals to gain hands-on

experience, improve my problem-solving skills, and contribute to the success of the organization with strong understanding

of business management philosophies. Aspiring to earn a job

where I can apply my theoretical knowledge to

practical situations and enhance my skillset. I am committed to learn and grow in the field and eager to achieve the goals of

potential employer while working towards my own professional development.

Work Experience

Lead generation Consultant

6Wresearch-Delhi, Delhi

Full-time

February 2024 to May 2024

As a consultant I had the opportunity to work on -

- Prospecting & negotiation
- Sales strategy & sales targets
- Customer retention
- Lead generation
- Data collection & presentation
- Client acquisition.

HR & Marketing Intern

The Leading Solutions-Delhi, Delhi

Internship

July 2023 to September 2023

My internship role had provided me the opportunity to work on -

- Pitching
- Lead generation
- Group Discussions
- Data Collection

HR Operations Associate Intern

Minimalix-Delhi, Delhi

Internship

June 2023 to August 2023

My internship role had provided me the opportunity to work on -

- Lead a team of around 30-40 people
- Recruitment (Screening resumes, taking interview and selecting the candidates)
- Induction (Conducting new joiners induction session, team engagement)
- Daily operations
- Preparing payroll.

Summer Intern

Pledge A Smile Foundation-Delhi, Delhi

Internship

June 2023 to July 2023

I had the opportunity to work on -

- Fundraising
- Social Media Marketing
- Developing Project.

Education

MBA in HR and marketing

Maharaja Agrasen Institute of Technology - Rohini, Delhi, Delhi

2022 to Present

BA in Economics

Mahatma jyotibha phule ruhelkhand university - Bareilly, Uttar Pradesh

2019 to 2022

12th Pass

Lucknow Public School - Sitapur, Uttar Pradesh

CBSE | English medium

Passing year: 2018

10th Pass

St. Paul's Inter College - Shahjahanpur, Uttar Pradesh

CBSE | English medium

Passing year: 2016

Skills / IT Skills

- MS-Word
- MS-Excel

- Team player & Versatile person
- Good analytical and presentation skill
- Ability to deal with people
- MS-PowerPoint

Online Profile

[linkedin.com/in/mansimis12](https://www.linkedin.com/in/mansimis12)

Awards / Achievements

Letter of recommendation from Tareeqa Global Solutions Pvt. Ltd. (email:- official@trytareeqa.com)

Letter of recommendation from co-founder and CEO of Minimalix Adarsh Rao. (email:- adarshrao@minimalix.in)

Letter of appreciation from co-founder and CEO of Minimalix Adarsh Rao. (email:- adarshrao@minimalix.in)

Certifications and Licenses

“Advanced Lean Six Sigma Yellow Belt Certification”

April 2023 to Present

Internationally accredited by the CSSC and conducted by Sparen & Gewinn Consulting.

HR Analytics, Generalist & Payroll Training, Recruiter And Talent Acquisition

April 2023 to Present

From: Tareeqa Global Solution Pvt. Ltd., Online

Financial Statement Analysis And Reporting

February 2023 to Present

From: Swayam (NPTEL), Online

Advanced Concepts Of MS Excel

November 2022 to Present

Jaipuria School Of Business, Online