



DEV RATHORE

Business Development Exe. /
Marketing Expertise

My Contact

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 8595080538

 B-4/18, Sultanpuri, New Delhi
- 110086

Hard Skill

- Financial Analysis.
- Operate CRM Leadsquared
- Basic Excel.
- Basic Computer
- Used All Sites Proficiently

Soft Skill

- Observation, Market Analysis
- Decision making, Customer Dealing
- Communication
- Multi-tasking

Education Background

- Saraswati Bal Mandir School
10th Class (Passed)
Completed in 2017
- Saraswati Bal Mandir School
12th Class (Passed)
Completed in 2018
- Delhi University
Bachelor of Arts (Humanities)
Completed in 2023

About Me

To Work in an Organization having ambition and to achieve success in a career by smart work and proper planning also with co-operation and discipline by adopting positive approach.

Dedicated and detail-oriented Business Analyst with 1.2 years of experience in Ed-Tech Company.

Professional Experience

Swastika Investmart Ltd. | Telemarketing / System Oper.
2021 (Jan) to 2021 (Aug)

Key responsibilities:

- Analyze the customers who want the Life Insurance.
- Convince the customers who invest in the policies.

Byjus Ed-Tech | Service Counsellor/ Business Development Executive.
2022 (Aug) to 2023 (Present)

Key responsibilities:

- Give the services to the parents who concerned about their child education.
- Give the proper Counseling Sessions to the parent for child education.

Hobbies

- Like to explore new activities.
- I Love History.
- Team Work & take responsibilities.
- Learn New Tech Hacks & Tech Knowledge.
- I explore to those skills to learn very fastly and helpfully.
- Watching SCI - FIC Movies.

Achievements

2022 – 2023 I Promoted the CSA, is a Senior Service Assistant

2023 – 2024 2023 February to 2023 March, I achieved the best employee of the month, because i generated the maximum-enrollments in byjus to give the best revenue in the Feb to March 2023.