

# ASHISH KUMAR

## Contact

### Address

C-46, Gagan Enclave, Amrit Nagar, Ghaziabad, Uttar Pradesh 201001

### Phone

099-998-51185

### E-mail

aashishparadise@gmail.com

## Skills

Communication  
Interpersonal Skills  
Active Listening  
Google Sheets

Upper intermediate

Microsoft Word

Advanced

LeadSquared CRM

Advanced

## Languages

English & Hindi

## Interests

Travelling  
Theatre & Dramatics  
Writing  
Reading  
Watching TV Series & Movies  
Playing Video Games

## Personal Information

- **D.O.B:** 11th January 1998
- **Gender:** Male
- **Nationality:** Indian

Dedicated to fostering self-awareness, continuous learning, and empowering individuals to make informed career decisions since last 2 years. Possesses excellent communication and active listening skills establish strong rapport with students. Goal is to inspire and support potential students in reaching their professional aspirations, unlocking their full potential.

## Work History

2023-03 -  
2023-09

### Academic Counsellor

*DatalsGood, Noida*

- Offered guidance and advice to help working professionals selecting their career path in data science & artificial intelligence
- Negotiate/close deals and handle student's objections
- **Top performer** for month of July 2023.

2022-02 -  
2023-02

### Sr. Pre Sales Associate

*BYJU'S, Jaipur*

- Booked **~900+ counseling sessions** i.e. daily avg of 5 -6
- Total **95 sales on dashboard** ~INR 7M
- Excellent communication skills, both verbal and written

2021-02 -  
2021-05

### Quality Assurance Analyst - Part Time

*SquadStack, Noida*

- Carried thorough manual checks with 16 comprehensive parameters on over **10k+ call recordings**.
- **Shared feedback and carried out banning** on critical mistakes made by a telesales executive.
- **Personally managed 100+ & trained 50+** telesales executive respectively upon Demat Account Opening with UpStox.

2017-02 -  
2017-04

### Content Writer - Internship

*Scotchu, Bengaluru*

- Utilized **good writing, editing and proofreading skills** to produce engaging and error-free content.
- **Collaborated with team of writers** and content marketing strategists.
- Composed 2 articles on "**Ways To Increase Dog Love & Make Your Dog Love Bath Time**" respectively using appropriate voice tones and word choice.

## Education

2016-08 -  
2020-09

### BAJMC: Bachelor of Journalism And Mass Communication

*Vivekananda Institute of Professional Studies - New Delhi*

- Passed with First Division with a total Aggregate 69.7%

2015-04 -  
2016-05

### XIIth: Science

*SILVER LINE PRESTIGE SCHOOL - Ghaziabad*

2013-04 -  
2014-05

### Xth

*SILVER LINE PRESTIGE SCHOOL - Ghaziabad*

## Certifications

2021-08

Participated in RASTRAGAAN - An initiative by Ministry of Culture Government of India

2017-04

Certificate of Internship - Three months internship at Scotchu.com