



Harsh tripathi

Senior Sales Engineer

PROFILE SUMMARY

Hi, This is Harsh Tripathi Currently we are working as Senior Sales Incharge at Sonalika Tractor limited from 1 years , Previously Working at TAFE Limited Indore location. we have 3yrs of experience in Automobile sector, we have enrich and learning so much .i.e, Marketing and Development, CRM, Production Engineering, Sales Engineer, Ms -Excel, Zoho CRM, . Operations management Dealers development, Dealers Management, Billing Delivery Retail collection. Dealers Financial status, BTL /ATL Maintain. Enquiry Generation, Delivery Conversion, Product Train,

PERSONAL INFORMATION

-  **Email**
harsh20022018@gmail.com
-  **Mobile**
(+91) 7905168197
-  **Total work experience**
3 Years 0 Month

KEY SKILLS

- Automobile
- Dealer Channel Management
- Dealership Management
- Sales Promotion
- AutoCAD
- Mechanical Maintenance
- Industrial Engineering
- Production
- Quality

OTHER PERSONAL DETAILS

- City** Raipur
- Country** INDIA



LANGUAGES

- english
- English

EDUCATION

- 2022**  **B.Tech/B.E.**
AKTU

WORK EXPERIENCE

- Oct 2023 - Present**  **Senior Sales Engineer**
Sonalika Tractor limited
As a Senior sales engineer currently we are Managing 3 dealership regarding Sale Promotion Activity, Monthly Billing Delivery Retail collection Achieved, Dealers Financial status, Product Training, Enquiry Generation, Delivery Conversion, .Van Campaign, .
- Jun 2022 - Oct 2023**  **Field Officer**
TAFE limited
As a Field Officer we have managed all fields activity, and Customer Relationship Management, Marketing and Development

- English

- Hindi