

# **CURRICULUM VITAE**

## **ABHIMANYU SASEENDRAN**

Kailasam Punnapra PO Alappuzha

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### **Objective**

To secure a challenging position in your reputed Organization, conducive to personal & professional growth that will build on to my qualification and experience.

### **Personal Data**

Father Name	: R Saseendran
Age/ Date of Birth	: 22 yrs. / 09 NOV 2001
Nationality	: Indian
Gender	: Male
Marital Status	: SINGLE
Religion	: HINDU
Languages Known	: English, Hindi, Tamil and Malayalam
Passport Details	: Passport Number – U6771926 Place of Issue – COCHIN Validity – 30/09/2020 to 29/09/2030

### **Highlights**

- Computer Proficiency ( Microsoft Office, Internet, Email )
- Dedicated Team Player
- Excellent Multi –Tasking Ability
- Excellent Verbal/ Written Communication Skills
- Time Management
- Positive Attitude
- Good Motivator

### **Educational Qualifications**

## ACADAMIC QUALIFICATION

SL #	COURSE	INSTITUTE	BOARD	YEAR OF COMPLETION
1	DIPLOMA IN CIVIL ENGINEERING	ST.MARY'S ENGINEERING INSTITUTE,PALA,KERALA	INDIAN TECHNICAL EDUCATION COUNCIL	2023
2	HIGHER SECONDARY	ARAVUKAD HIGHER SECONDARY SCHOOL ALAPPUZHA	BOARD OF HIGHER SECONDARY EXAMINATION KERALA	2020
3	HIGH SCHOOL	ARAVUKAD SREEDEVI SECONDARY SCHOOL ALAPPUZHA	BOARD OF PUBLIC EXAMINATION IN CBSE	2018

## Career Profile

### CURRENT EXPERIENCE

COMPANY	WEBRINS TECHNOLOGIES PVT LTD
PLACE	ALAPPUZHA
POSITION	SALES EXECUTIVE
PERIOD	MAY 2023 - PRESENT

### DUTIES AND RESPONSIBILITIES

- Responsible for B2B sales of all IT services and products.
- Plan and manage business portfolio according to an agreed strategic with the company management.
- Generating new leads from the market by cold calls and direct visiting customers.
- Maintaining a database with all company details and keep them posted with new product and services.
- Maintaining a sufficient pipeline to make sure the target will be achieved.
- Chasing up lead with follow-up phone calls.
- Offer technical support customers wherever and whenever possible.

### Declaration

I hereby declare that all the above mentioned details are correct to my knowledge and can be verified.

**ABHIMANYU SASEENDRAN**