

### **PERSONAL**

- Name Kriti Verma
- Address 127, Gali No- 4, Near Green Heritage, Mainpura 800001 Patna
- Phone number 9241554621
- Email vermakriti39@gmail.com
- Date of birth 09-12-2002
- ii Gender **Female**
- Nationality
- LinkedIn https://www.linkedin.com/in/kritiverma-5724b8255? utm\_source=share&utm\_campaign=

### INTERESTS

- Dancing
- Travelling
- Photography

# KRITI VERMA

Dedicated and results-driven Tele caller with 1 year of experience in delivering exceptional customer service and exceeding sales targets. Proven ability to build rapport with customers, identify their needs, and effectively promote products and services. Adept at handling high call volumes with professionalism and efficiency. Seeking to contribute my skills and expertise in a challenging telecalling role.



### WORK EXPERIENCE



Aug 2022 - Oct 2023 Telecaller

## Shine Pro Pvt Ltd, Patna

- · Conduct outbound calls to potential customers, introducing products and services to generate leads and sales opportunities.
- · Achieved consistently high conversion rates, exceeding monthly sales targets by 20% on average.
- · Cultivated strong customer relationships through effective communication and product knowledge.
- · Resolved customer queries and concerns promptly, ensuring a positive customer experience.



# **EDUCATION AND QUALIFICATIONS**



Jul 2019 - Jun 2022 Bachelor in Mass Communication

Glocal University, Mirzapur Pole, Uttar Pradesh



### **SKILLS**

Communication

MS Office

