

RESUME

AJIM AKHTER

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Plot No -336 First Floor,

Gali No 20, Near Sunil Dairy, Sant Garh MBS Nagar, Tilak Nagar,

West Delhi, 110018

Mob:- 8920979098 , 9650575381

CAREER OBJECTIVE

- To work as a team member and to meet the challenges and vibrant needs of customers. I want to work more than my capabilities and want to perform more than as I work today.

Professional Experience.

TarunIAS (Academic counselor)

07th APR 2023 to 23rd Sep 2023

- To work as an academic counselor.
- Dialed more than 100 to 200 calls in a day and generate maximum follow ups.
- To attend walk-ins and convert them in to the admissions.
- Generate 10-15 leads in a day.
- Convert those leads into admissions.
- Generate revenue more than my target.

AAKASH EDUCATIONAL SERVICES LIMITED

19th AUG 2020 To 7th FEB 2023

WORKING AS AN ASO (Admission Support Officer)

- Working in digital department selling online courses for NEET, JEE & foundation.
- I attend more than 200 calls in a day.
- Deliver more than 4 hours talk time and 90%+ Quality Score
- Generate 10-15 leads in a day
- Convert those leads into admissions
- Generate revenue more than my target
- Have target 8 lac in a month provide 30 lac revenue to the company
- I have been awarded by Aakash sir for the highest revenue in digital team.

WEBLINK.IN PVT LTD.

25th SEPT 2017 TO DEC 2019

- To Worked as a business Consultant.
- It was website designing Company.
- Used to Convinced to clients by explaining features and benefits of our services which we would provide them.
- If the customers got convinced then guide them that how to make the payment on PayPal.
- Used to achieve the targets

STRENGTHS

Hard Working, Optimistic, Enthusiastic, Honest, Punctual, down to Earth and Eager to Learn new things.

ACADEMIC QUALIFICATION

- Graduate (BA. Hons.) from Magadh University Bihar in 2012.
- 12th Passed from B.S.E.B Board Patna in 2008.
- 10th Passed from B.S.E.B Board Patna in 2006.

PERSONAL DETAILS

Date of Birth :6th April 1991

Linguistic : English and Hindi

Marital Status : Married

Hobbies :To Play Cricket and Listening Music.

Place: Delhi

Ajim Akhter

Date:

