

WAISH KHAN

CONTACT

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VARANASI, INDIA 221002

EDUCATION AND TRAINING

MBA (Marketing & Finance)

NATIONAL INSTITUTE OF MANAGMANT

01/2009

Graduation from Purvanchal University UP

04/2006

SUMMARY

Professional Bank Branch Sales Manager with over 10 Year of rich experience with the Banking services sector and 10-year experience in Financial services. Proficient in all aspects of bank management and operation, including account management customer services, staff coordination and product sales, providing opportunity to supervise account growth, Monitored performance of Branch's Sales.

SKILLS

- Customer Service
- Performance Assessment
- Team Handling
- Forex (Currency Exchange)

EXPERIENCE

Branch Sales Manager

UTKARSH SMALL FINANCE BANK

03/2017- Current

- * Handling team of inbound staff to manage sales and operation activities of the branch.
- * Focus on revenue generation and client acquisition through active monitoring of all sales employee.
- * Making of Sales MIS required by senior manager from time to time.
- * Meeting regularly with HNI and Preferred customer to generate new business for the branch.

Forex Teller

* Handling bulk cash counter forex currency and INR

HDFC BANK LTD

* Handling Trust account and HNI customer they surrender
forex currency in trust account and cash mode.

05/2014 – 03/2017

* Also sale Forex Card, Traveler Cheque and Forex remittance.

FOREX OFFICER

* Handling Trust account and HNI customer they surrender
forex currency in trust account and cash mode.

UAE EXCHANGE

02/12 – 04/14

* Also sale Forex Card, Traveler Cheque and Forex remittance.

* Handling Gold Loan and Bike loan also.

ACHIEVEMENTS & AWARDS

- Open 10 Saving account in HDFC with IP 10 Lakh each in same day. Got Certificate by Cluster Head Sir.
- Got Best Forex Sales officer month award & Certificate by Cluster Head in UAE Exchange.

PERSONAL INFORMATION

Father ----- Late Shoaib Khan

Mother ----- Shamema Begum

DOB ----- 15th July 1983

Marital Status ----- Married

Address ----- S 4 / 40- A-1 Ground Floor Ulfat Bibi Compound
Ordaly Bazar Varanasi UP 221002 India

Date:

WAISH KHAN

Place: Varanasi

