


Khushi Goyal

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PROFILE SUMMARY

A motivated and detail-oriented fresher with a strong foundation in programming, web development, and cloud computing. Eager to leverage my skills in Java, Python, HTML, CSS, Salesforce, DBMS, and cloud computing to contribute to innovative projects and grow within a dynamic team.

EXPERIENCE

Junior Sales Executive | Novorbis Itus Pvt.Ltd, Pune |

Generated and nurtured leads through various channels, including online platforms. Supported senior sales team in driving revenue growth by identifying and qualifying new sales opportunities. Assisted in the preparation of presentations, proposals.

Key Skills: - Customer Relationship Management, Sales Support, Market Research, Communication Presentations skills.

PROJECT DETAILS

Library Management System | Java, MySQL

Description: The Library Management System is a comprehensive software solution designed to efficiently manage and store book information in a library, catering to both students and library administrators. This project addresses the need for a streamlined process to keep constant track of all the books available in the library. The system supports various functionalities that facilitate easy management and access to library resources.

Stock Management System | Java, MySQL

Description: The Stock Management System is a comprehensive software solution designed to efficiently manage and track inventory levels, orders, sales, and deliveries. This system provides businesses with the essential tools needed to ensure optimal stock levels, reduce wastage, and improve overall operational efficiency. By offering real-time information on the quantity and availability of products, the Stock Management System helps businesses maintain seamless operations.

SKILLS

Primary Skills: Core Java, HTML, CSS, DBMS, SQL

Secondary Skills: Basics of Python, Salesforce Basics, Cloud Computing Basics, Basics of AWS

Soft Skills: Problem-Solving, Communication, Teamwork, Quick Learning, Adaptability

CERTIFICATIONS

- Microsoft: Completed Certification on AI
- Salesforce: Completed Certification on Salesforce Developer Virtual Internship Program
- Hacker Rank: Completed Certification on Core Java
- NIIT Foundation: Completed Certification on Global Desk
- Cisco: Completed Certification on Cyber Security

EDUCATION

Bachelor of Technology in Electronics and Communication Engineering

Lakshmi Narayan College of Technology & Science, Bhopal | 8.61 CGPA | 2019- 2023

Higher Secondary Education

Shri Krishna Memorial Higher Secondary School | 80% | 2018 - 2019

High School Education

Hind Public High School | 75% | 2016 - 2017