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| Piyush Sharma Email :piyushniku718@gmail.com Communication Address 718/1, Chirag Delhi , New Delhi Malviya nagar, 110017 Mobile no : 7982103891 Gender : Male Marital Status : Unmarried DOB : 3/8/2000 City : New Delhi State : Delhi Country : India Pincode : 110017 | OBJECTIVE Seeking a role where I can help deliver results for a new company and apply my years of experience to channel fast growth. |
| | ACADEMIC DETAILS <ul style="list-style-type: none"> •Bcom (hons) [2021] with aggregate of 74% from University of Delhi •Higher Secondary [2018] with aggregate of 68% from South Delhi Public School •Senior Secondary [2016] with aggregate of 76% from South Delhi Public School |

WORK EXPERIENCE

| Organization | Designation | Duration |
|------------------------------|-----------------------------------|---------------------|
| CoverYou | Customer Support Senior Executive | Nov 2023 - Oct 2024 |
| Silaris Informations Pvt Ltd | Financial Advisor | Sep 2022 - Oct 2023 |

Roles

- 1 Do Upselling to all the customers of CoverYou.
- 2 Build relations with the doctor's and ask for referrals, adding up in coveryou community.
- 3 Generate leads for the sales team
- 1 Understand customer's profile and suggest them the best ppolicy according to their profile.
- 2 Build Relations with cusomters and sending mails to the clients attached with their policy copy.

SKILLS

- Customer Service
- Active Listening
- Graphic Design
- Microsoft Excel

ACHIEVEMENTS

- Earn 40,000 plus incentives in 6 months to converting more customers, won many contest's has been launched by our manager.
- Improve Customer Satisfaction by (3 to 4)% by solving queries and then asking for referrals.

STRENGTH

- Honesty
- Time Management
- Adaptability

HOBBIES

- Sports
- Yoga
- Travel

Date : 03/08/2000

Place : Delhi



(Piyush Sharma)