

MOID

SALES EXECUTIVE

PHONE | (+91) 9717552339

EMAIL | abdulmoid0001@gmail.com

LOCATION | Gurugram, INDIA

EXPERIENCE | 1 Year 0 Month

Key Skills

- Excel
- Customer Relationship
- CRM
- MIS Reporting
- Interpersonal Skills
- Back Office
- Management Skills
- Insurance
- Negotiation
- Customer Support
- Problem Solving
- Inventory Management
- Internet Browsing
- Reporting
- Team
- Learning Management

Certification

- Fundamental Of Digital Marketing
- Digital Marketing Certificate Course,

Profile Summary

Results-driven Sales Executive with 01 years of experience driving revenue growth, expanding customer bases, and leading high-performing sales teams. Proven track record of consistently exceeding sales targets, with a strong focus on building long-lasting relationships and delivering exceptional customer service. Skilled in:

- Direct sales and account management
- Team leadership and mentoring
- Communication and presentation
- Negotiation and closing
- Customer relationship building and management
- Time management and organization
- CRM software and Microsoft Office

Adept at identifying and capitalizing on new business opportunities, with a strong ability to understand customer needs and provide tailored solutions. Passionate about staying up-to-date on industry trends and leveraging innovative sales strategies to stay ahead of the competition.

Let's connect and explore how I can help drive sales success and exceed your business goals!"

Work Experience

Sales Executive

Eureka Forbes

11/2023 - Present

- Sales revenue growth
- Customer acquisition and retention rates
- Sales conversion rates (lead to close)
- Customer satisfaction ratings

- 30Days Excel Crash Course

Languages

- English
- Hindi
- Urdu

Hobbies

- Watched Cricket Play
Carrom Card Game Etc.

- Fast-paced sales environment with a focus on results-driven performance
- Collaborative team environment with regular communication and feedback.

Education

MBA/PGDM - Marketing

2024

Dr. APJ Abdul Kalam Technical University,
Lucknow

Grade - 67%

B.B.A/ B.M.S - Management

2021

Mahatma Jyotiba Phule Rohilkhand University

Grade - Pass