

Rishabh Sunmoria

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ABOUT ME

My name is Rishabh Sunmoria, and I bring over 5 years of diverse experience in marketing, management, customer care, and sales roles. With a proven track record of delivering results and fostering strong client relationships, I excel in strategic planning, team leadership, and innovative problem-solving. I am dedicated to continuous learning and adapting to evolving market trends to drive sustainable business success.

KEY COMPETENCIES

Process improvement

Data-driven strategic planning

Salesmanship

Report writing and presenting

Critical thinking skills

Communication skills

Analytical skills

Proactive and self-motivated

Continuous learning

PROFESSIONAL EXPERIENCE

Companies : Naswiz Retails, AWPL, SHARP & Latin Quaters

Role - Sales & Customer care Execuitve

In the role of Sales & Customer Care Executive at Naswiz Retails, AWPL, SHARP & Latin Quarters, I was responsible for driving sales by effectively communicating product benefits, handling customer inquiries and concerns promptly, processing orders accurately, and ensuring customer satisfaction through personalized assistance and after-sales support. Additionally, I implemented strategies to upsell products, maintained client databases, and contributed to team targets through collaborative efforts and exemplary service delivery.

Comapnies : Freelokout, Trell, Sheekho, Gaur media, Karo-Startup,

Bharat-plus, My Collab Story, Wall-Mantra

Role - Project Management & Marketing

In my roles at Freelookout, Trell, Sheekho, Gaur Media, Karo-Startup, Bharat-plus, My Collab Story, and Wall-Mantra, I've excelled in Project Management & Marketing. I've adeptly managed creators, orchestrated campaigns, boosted digital product sales, and facilitated business growth through strategic social media marketing initiatives. My contributions have been instrumental in enhancing brand visibility, driving engagement, and achieving organizational objectives.

EDUCATION & CERTIFICATIONS

- 10th Standard (CBSE Board), 2013
- 12th Standard (CBSE Board), 2015
- Google Digital Garage: Digital Marketing
- Certificate of Appreciation from KaroStartup
- Certificate of Appreciation from BE10X
- Certificate of Appreciation from IIDM Institute