# **Amit**

Ambitious Sales and Marketing Manager who works well in fast-paced environments to meet customer expectations while achieving sales goals. Adept at assessing client and employee needs. Specialize in market and product research.

C/o- Sudhir Sharma, Guljana, Arkdhiwarya, Tekari, Gaya, Bihar (824236) **7988521227 amitsharma.libra1@gmail.com** 

#### **EXPERIENCE**

## **Elevatelife Products Pvt. Ltd,** Chandrapur — Sales and Marketing Manager

March 2021 - November 2023

- Managed daily franchise operations.<sup>1</sup>
  - Implemented efficient marketing and business practices.
  - Reviewed and adjusted operating procedures as necessary.
  - Ensured compliance with franchise operating procedures.
  - Coordinated with stockholders and upper management.

## LT Foods Ltd, Sonipat — Quality Analyst

July 2019 - Feb 2021

- Update daily reports on SAP
- Taking ownership of the entire quality process in a shift
- Maintain quality specs during packing.

#### **EDUCATION**

## Bachelor in Political Science, Magadh University, Gaya

May 2013 - March 2016

### HSC, J L N Memo Sr Sec School, Dhanbad

June 2011 - March 2013

## SSC, J L N Memo Sr Sec School, Dhanbad

April 2005 - March 2011

#### SKILLS

- Extensive
   knowledge of
   business processes
   and procedures
- Ability to make well-informed business decisions
- Sound understanding of consumer markets
- Willing to travel and work extended hours as necessary
- Good communications and organizational skills

#### **LANGUAGES**

English, Hindi