# SRISHTI SHUKLA

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Female, 26 years, Languages: Hindi, English

Nationality: Indian



## **Objective**

I am seeking a position in an esteemed company where I can utilize my Management and Technical skills which will provide me with job satisfaction and self-development and help me to achieve organizational goals. I am a focused professional with an acute interest in the Market. I am often recognized for working competently under pressure and handling multiple tasks daily.

### PROFESSIONAL EXPERIENCE

Relief Suppli	er Ltd,	Delhi	Export Procurement	11 months.			
			Executive	(From March 23 to present)			
Description	•	Promotional Mail to Clients in	n Assigned Countries.				
	•	Working on the requirements of clients					
	•	Purchase order and Quotation	Making				
	•	Sourcing 1000 products prices	es in 3-4 days.				
	•	Hands-on experience in opera Client relationship.	tions, projects, and applica	ations.			
	•	Sea and Air freight, shipping of	documents making				

Manarti Exports Delhi			<b>Procurement Executive</b>	12months.			
				(From Nov 21 to Nov 22)			
Description	•	Engineering Graduate with Ex	tensive knowledge of med	lical equipment across the			
		domain.					
	•	Handling UN Tender & GEM portal.					
	•	Sourcing of the right products at a competitive price. Ensuring that marketing is effectively and efficiently supported with the product's price.					
	•	Making a data bank of suppliers and promoting, responses whenever there is anyrequirement from the market.					
	•	Day to Day-to-day affairs and all the responsibilities related to procurement.					
	•	Follow up with the vendor for delivery of the material for various project					
	•	Pre-sale management.  Vendor development, management, and coordination					
	•						
	•	Team spirit and leadership qualities					
	•	Skilled in troubleshooting and problem resolution of medical equipment					

Dexa Care P	rivate Limited, New Delhi	Procurement/	9months.
		<b>Tender Executive</b>	(From Feb 21toTill Nov21)
Description	• International Tenders		
	• Purchase order-making.		
	Tax Invoice Making		
	• Expenses Making.		
	Catalog & Quotation Ma	king	
	• Product Sourcing.		
	• Client Handling		
	<ul> <li>Tender biding</li> </ul>		

Labtron Med	lical E	quipment, Noida	Product Specialist	18months.			
				(From July 2019 to Jan21)			
Description	•	Promotional Mail to Clients in Assigned Countries.					
	•	Working on the requirements of clients					
	•	Catalog & Quotation Making					
	•	Generating revenue for the company.					
	•	Hands-on experience in opera Client relationship.	ations, projects, and applic	eations.			
	•	P&LAnalysis					

# ACADEMIC BACKGROUND

Year	Qualification Institution		Subjects	
2019	В.ТЕСН.	AKTU University	Biotechnology	
		•		
2014	XII	CHGS School	PBC	
	CBSE	Varanasi		
2012	X	CHGS School	Science, Mathematics, English	
	CBSE Board	Varanasi		

## ACADEMIC PROJECTS

Project 1	Project on "High-Performance Liquid Chromatographic method with fluorescence detection for Estimation of Thymoquinone in Nigella Sativa Extracts and Marketed Formulations" from Cytogeny Research and Development Lucknow.
	Training on "microbiology techniques" under the supervision of DR. DEBABRATA DASH (Professor) Department of Biochemistry, Institute of Medical Science, Banaras Hindu University Varanasi.

### AWARD & ACHIEVEMENTS

- Attended a Webinar on microbiologists in everybody organized by **Biocon Academy.**
- Awarded in the "SSAR SANSTHAN" GK competition by securing good grades sat National level in 2008& 2012.
- Award in "All India Environment Awareness Competition" convened by the JIMCORBET in 2009 at India level.
- Awarded 1<sup>st</sup> position in "Surya namaskar yoga Shan competition" at Varanasi.
- Awarded "A" certificate in NCC in 2009.
- Awarded 1<sup>st</sup> position in the "Chulbuli Drawing Competition "organized by Clinic Plus at the District level.

#### EXTRACURRICULAR ACTIVITIES

- Certificates for participating in "SahityikAntakshari" and got second position.
- Attended training on 'YOGA" at Varanasi for 3 months.
- Attended training of "SCOUT and GUIDE" for 3 days.
- Attended training of "National Cadet Crops (NCC)" for 10 days.

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### ADDITIONALINFORMATION

- **Technical skills:** Basic knowledge of Computer, and MS Office (Excel, Power Point, Word, Outlook, etc.)
- **Hobbies:** Singing, Dancing, Playing Badminton, Interacting with people.
- **Key Skills:** Analytical skills, Leadership skills, Confidence, Consistent performer, player punctuality, Discipline and Positive attitude, Flexibility and Adaptability to work in any environment.

### **DECLARATION**

I	hereb	y declar	e that th	e statements	made in t	this resum	e are true and	l correct to the	best ofmy
knowled	ge and	d belief.							

Place:	
Date:	(Srishti Shukla)