

## **Nisha Goyal**

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### **JOB OBJECTIVE**

Looking forward to a position to utilize my skills and abilities, contributing to the growth of the organization and to achieve success through commitment and utmost sincerity which offers professional growth while being resourceful and innovative. A customer focused and articulate individual who possesses a friendly and personable approach along with strong time management skills and the ability to listen carefully to client requirements.

### **WORK EXPERIENCE**

**Present Company: Quess Corp (State Bank Of India)**

**Total Experience : 6+ Years**

**Senior Executive (26<sup>th</sup> May 2017 to Till-Date)**

Responsible for developing a portfolio of accounts through new business development. Also in charge of looking to bring opportunities and for managing the full negotiation and close process with clients from start through to finish.

Managing the sales process for new prospects, from initial contact through to closure.

#### **Duties:**

- Managing the sales process for new prospects, from initial contact through to closure.
- Dealing with customer enquiries face to face, over the phone or via email.
- Contacting prospective customers and discussing their requirements.
- Achieving all revenue targets & objectives in line with the Area Business Plan.

#### **Achievement**

- Received Yearly best performance award.
- Received Quarterly best performance award.

## **EDUCATION QUALIFICATIONS**

<b>Qualification</b>	<b>School/ College</b>	<b>Passing year</b>
10 <sup>th</sup>	BSSS School Mahwa	2009
12 <sup>th</sup>	BSSS School Mahwa	2011
B.A.	University of Rajasthan, Jaipur	2014
M.A.	University of Rajasthan, Jaipur	2017

## **MANAGEMENT SKILLS**

- Team Work, Time Management, Quick Learner And Sales Marketing

## **PERSONAL DETAILS**

Father's name : Mr. Ramawatar Gupta

Date of birth : 10 Jan 1995

Gender : Female

Nationality : Indian

Languages known : Hindi & English

Marital Status : Married

## **DECLARATION**

I hereby declare that the information furnished above is true and correct.

Place: Jaipur

Nisha Goyal

Date: