

# RESUME

## NAME-VISHNU DUTT RAI

Flat No.-1272, Tower No.-16

Raj Nagar Extension,

Ghaziabad

Mobile-9140678388

Email-wl.vishnu@gmail.com



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### CAREER OBJECTIVE-

To join such an organization where I can effectively utilize my technical skills and learn, grow, lead the organization pinnacle of success.

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### EDUCATIONAL QUALIFICATION-

- Completed B.A. from Sant Gramyanchal Mahavidyalaya, Ballia.
- Discontinued Bachelor of Engineering (Computer Science) 3<sup>rd</sup> year from R.L. Jalappa Institute Technology, Doddaballapur, Bangalore Rural District.
- Completed XII from J.N.V., Ballia in 2004 (C.B.S.E.) with- 55.4%.
- Completed X from J.N.V., Ballia in 2002 (C.B.S.E.) with- 72.4%.

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### EXPERIENCE-

- I worked with Amrit Filtration Equipments as a Tele Sales Executive from 25-02-2015 to 19-04-2016 with a Salary Package of 120000/ annum. My job profile was to sell Liquid filtration products through calling to the resellers and end users. I was doing data mining, Lead Generation and Inside sales also in this company.
- I worked with Machwan Communication & Research Pvt. Ltd. as a Lead Generation Executive from 01-06-2017 to 12-02-2018 with a salary of 12000/month+Incentive. My job profile was to generate leads for SAP B1, Microsoft office 365.

- I worked with Rncos E Services Pvt Ltd as a Lead Generation Executive from 18.06.2018 to 27.11.2019 with a salary of 17000/month. My job profile was to generate leads for an MNC Perkin Elmer products.
- I worked with Edunext Technologies Pvt. Ltd. as a Technical Support Executive from 13-01-2020 to 08-07-2020 with a salary of 19000/month. My job profile was to solve the query of the customer which were using the company ERP solution.
- I worked with Redefine Marcom Pvt Ltd as a Senior Lead Generation Executive from 08-03-2021 to 05-11-2022 with a salary of 29000/ month. My job profile was to generate leads for big brands like Avaya, HPE, Commvault and other and to have a triangulation call with Client and customer and to have a demo call with them.
- I worked in Netforchoice Solutions Pvt Ltd as a Business Development Manager from 19-05-2023 to 31-07-2023 with a salary of 38000/ month. My job profile was to generate leads for Cloud Servers, Acronis Backup, SAP HANA Backup and other solutions, Google Workspace, Microsoft Office 365.
- I am working with Digitech Tree as a Sales Manager from 22-04-2024 as a part time. My job profile is to generation leads for websites, Digital Marketing Services, Mobile Application and CRM solution.

## Technical Skills-

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Language known- C, C++, Database, Unix, Html, Xml, Java2, Perl, Cobol, Basic Computer Hardware, Mobile hardware, Php, Dhtml.

## Personality Traits-

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**Strengths-** Focused, flexible, team worker with future driven approach.

**Hobbies-**Listning Music, Watching Movies.

## Personal Details-

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Father's Name	:	Brajesh Kumar Rai
Date of Birth	:	02-July-1986
Nationality	:	Indian
Permanent Address	:	Vill+ Post- Sohaon, Distt- Ballia (Uttar Pradesh).
Mobile No.	:	9140678388

## Declaration-

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The information provided above is correct to the best of my knowledge.

Place-Ghaziabad

Date-