

# Atul Kumar

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## Objective

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Highly energetic and driven sales representative constantly achieves revenue targets, exceeds client networks, and accomplishes company objectives with exceptional communication, interpersonal, and leadership skills. Follows up diligently on all leads and customers with professional and keen analytical abilities to generate new income streams.

## Work Experience

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### Sales Executive

May 2024- October 2024

Maa Enterprises, Muzaffarpur

- Handling customers, negotiation, sales

### Wealth Counsellor

June 2023- March 2024

Department Infinity Smart Services (Research and Ranking)

- -Connecting to the customer who wanted to Investment in share Market
- -Providing the Portfolio building Plan such as Midterm and Long term Plan
- -Providing the Idea and growth of Shares of equity Market According to requirement of Customer
- -Providing the complete on boarding process to the customer with our Long term Plan and Midterm Plan Pricing
- -Responsible to Complete close SALES After taking fees as per the guideline of SEBI
- -Giving the Presentation of our technical based driven system (User dashboard) Informed investor Videos and Other benefits like Newsletter access informative Market e-mail webinar details to the Investors

## Education

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### BCA (Bachelor's of Computer Application)

L.N Mishra college of Business Management, Muzaffarpur

- Graduated with 62%

### **Intermediate**

L.P. Sahi Intermediate College, Muzaffarpur

- Passed with 61%

### **High School**

Army Public School, Meerut Cantt

- Passed with 6.2 CGPA

## **Internship**

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July 2021- September 2021

Bajaj Enterprises

## **Skills**

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- Communication Skills.
- Active Listening Skills.
- Persuasive Skills.
- Collaboration Skills.
- Self-Motivating Skills.
- Problem Solving Skills.
- Negotiation Skills.